

Condensed interim consolidated financial statements of

MTY FOOD GROUP INC.

For the nine-month periods ended August 31, 2013 and August 31, 2012

MTY FOOD GROUP INC.

Condensed interim consolidated statements of comprehensive income

For the three and nine-month periods ended August 31, 2013 and August 31, 2012

(unaudited)

(in thousands of Canadian dollars except per share amounts)

Notice: The condensed interim consolidated financial statements of MTY Food Group Inc. for the nine-month periods ended August 31, 2013 and August 31, 2012 have not been reviewed by an external auditor.

	Three months ended August 31, 2013	Nine months ended August 31, 2013	Three months ended August 31, 2012	Nine months ended August 31, 2012
	\$	\$	\$	\$
Revenue (notes 14 and 21)	25,130	73,100	24,239	69,873
Expenses				
Operating expenses (notes 15 and 21)	14,609	44,225	14,303	43,925
Depreciation – property, plant and equipment	315	824	290	872
Amortization – intangible assets	977	2,922	961	2,896
Interest on long-term debt	74	225	76	250
	15,975	48,196	15,630	47,943
Other income (charges)				
Foreign exchange gain (loss)	17	54	(33)	(29)
Interest income	117	383	43	160
Impairment on property, plant and equipment	-	-	(229)	(229)
(Loss) gain on disposal of property, plant and equipment	(4)	6	36	485
	130	443	(183)	387
Income before taxes	9,285	25,347	8,426	22,317
Income taxes (note 20)				
Current	2,282	6,601	2,514	6,102
Deferred	319	258	(145)	553
	2,601	6,859	2,369	6,655
Net income and comprehensive income	6,684	18,488	6,057	15,662
Net income (loss) and comprehensive income (loss) attributable to:				
Owners	6,682	18,567	6,129	15,803
Non controlling interest	2	(79)	(72)	(141)
	6,684	18,488	6,057	15,662
Earnings per share (note 13)				
Basic	0.35	0.97	0.32	0.83
Diluted	0.35	0.97	0.32	0.83

See accompanying notes to the condensed interim consolidated financial statements

MTY FOOD GROUP INC.

Condensed interim consolidated statements of financial position

as at August 31, 2013 and November 30, 2012

(unaudited)

(in thousands of Canadian dollars except per share amounts)

	August 31, 2013	November 30, 2012
	\$	\$
Assets		
Current assets		
Cash and cash equivalents (note 5)	44,973	33,036
Accounts receivable (note 6)	11,899	13,631
Inventories (note 7)	1,752	1,609
Loans receivable (note 8)	312	358
Prepaid expenses and deposits	492	338
	59,428	48,972
Loans receivable (note 8)	742	561
Property, plant and equipment	9,583	9,382
Intangible assets	54,935	57,213
Deferred income taxes	158	167
Goodwill	20,397	20,266
	145,243	136,561
Liabilities		
Current liabilities		
Accounts payable and accrued liabilities	10,255	13,426
Provisions (note 10)	1,865	2,266
Income taxes payable	357	2,863
Deferred revenue and deposits (note 11)	2,680	2,169
Current portion of long-term debt (note 12)	6,794	7,199
	21,951	27,923
Long-term debt (note 12)	270	277
Deferred income taxes	2,547	2,298
	24,768	30,498
Commitments, guarantee and contingent liabilities (notes 16, 17, 18 and 19)		
Shareholders' equity		
Equity attributable to owners		
Capital stock	19,792	19,792
Contributed surplus	481	481
Retained earnings	100,187	85,635
	120,460	105,908
Equity attributable to non-controlling interest	15	155
	120,475	106,063
	145,243	136,561

See accompanying notes to the condensed interim consolidated financial statements

Approved by the Board on October 3, 2013

..... "Stanley Ma" Director "Claude St-Pierre" Director

MTY FOOD GROUP INC.

Condensed interim consolidated statements of changes in shareholders' equity

For the nine-month periods ended August 31, 2013 and August 31, 2012

(unaudited)

(in thousands of Canadian dollars except per share amounts)

	Equity attributable to owners				Equity attributable to non-controlling interest	Total
	Share capital	Contributed surplus	Retained earnings	Total		
	\$	\$	\$	\$		
Balance as at November 30, 2011	19,792	481	67,800	88,073	37	88,110
Net income and comprehensive income for the nine-month period ended August 31, 2012	-	-	15,803	15,803	(141)	15,662
Investment in common stock of a subsidiary by non-controlling interest	-	-	-	-	74	74
Dividends	-	-	(3,155)	(3,155)	(43)	(3,198)
Balance as at August 31, 2012	19,792	481	80,448	100,721	(73)	100,648
Net income and comprehensive income for the three-month period from September 1, 2012 to November 30, 2012	-	-	6,264	6,264	128	6,392
Investment in common stock of a subsidiary by non-controlling interest	-	-	-	-	73	73
Equity transaction with non-controlling interest	-	-	(26)	(26)	34	8
Dividends	-	-	(1,051)	(1,051)	(7)	(1,058)
Balance as at November 30, 2012	19,792	481	85,635	105,908	155	106,063
Net income and comprehensive income for the nine-month period ended August 31, 2013	-	-	18,567	18,567	(79)	18,488
Investment in common stock of a subsidiary by non-controlling interest	-	-	-	-	49	49
Dividends	-	-	(4,015)	(4,015)	(110)	(4,125)
Balance as at August 31, 2013	19,792	481	100,187	120,460	15	120,475

The following dividends were declared and paid by the Company:

	August 31, 2013	August 31, 2012
	\$	\$
\$0.210 per common share (2012 - \$0.165 per common share)	4,015	3,155

See accompanying notes to the condensed interim consolidated financial statements

MTY FOOD GROUP INC.

Condensed interim consolidated statements of cash flows

For the three and nine-month periods ended August 31, 2013 and August 31, 2012

(unaudited)

(in thousands of Canadian dollars except per share amounts)

	Three months ended August 31, 2013	Nine months ended August 31, 2013	Three months ended, August 31, 2012	Nine months ended, August 31, 2012
	\$	\$	\$	\$
Operating activities				
Net income and comprehensive income	6,684	18,488	6,057	15,662
Items not affecting cash:				
Interest on long-term debt	74	225	76	250
Depreciation – property, plant and equipment	315	824	290	872
Amortization – intangible assets	977	2,922	961	2,896
(Gain) Loss on disposal of property, plant and equipment	4	(6)	(36)	(485)
Impairment of property, plant and equipment	-	-	229	229
Income tax expense	2,601	6,859	2,369	6,655
Deferred revenue	(74)	511	149	1,640
	10,581	29,823	10,095	27,719
Income tax refunds received	197	624	998	998
Income taxes paid	(1,884)	(9,731)	(609)	(2,640)
Interest paid	(41)	(115)	(39)	(118)
Changes in non-cash working capital items (note 22)	(76)	(2,272)	47	(1,933)
Cash flows provided by operating activities	8,777	18,329	10,492	24,026
Investing activities				
Net cash outflow on acquisitions	-	(945)	-	-
Temporary investments	-	-	12,607	4,632
Additions to property, plant and equipment	(161)	(651)	(154)	(225)
Additions to intangible assets	(84)	(224)	-	(500)
Proceeds on disposal of property, plant and equipment	21	135	134	946
Cash flows used in investing activities	(224)	(1,685)	12,587	4,853
Financing activities				
Issuance of long-term debt	-	-	-	7
Repayment of long-term debt	(195)	(631)	(493)	(1,052)
Issuance of shares to non-controlling interest of subsidiaries	-	49	74	74
Dividends paid to non-controlling shareholders of subsidiaries	(85)	(110)	(18)	(43)
Dividends paid	(1,338)	(4,015)	(1,052)	(3,155)
Cash flows used in financing activities	(1,618)	(4,707)	(1,489)	(4,169)
Net increase in cash and cash equivalents	6,935	11,937	21,590	24,710
Cash and cash equivalents, beginning of period	38,038	33,036	9,115	5,995
Cash and cash equivalents, end of period	44,973	44,973	30,705	30,705

See accompanying notes to the condensed interim consolidated financial statements

MTY FOOD GROUP INC.

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MTY FOOD GROUP INC.

Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2013 and August 31, 2012

(unaudited)

(in thousands of Canadian dollars except per share amounts)

1. Description of the business

MTY Food Group Inc. (the “Company”) is a franchisor in the quick service food industry. Its activities consist of franchising and operating corporate-owned locations under a multitude of banners. The Company also operates a distribution center and a food processing plant, both of which are located in the province of Quebec.

The Company is incorporated under the Canada Business Corporations Act and is listed on the Toronto Stock Exchange. The Company’s head office is located at 8150, Autoroute Transcanadienne, Suite 200, Ville Saint-Laurent, Quebec.

2. Basis of preparation

The condensed interim consolidated financial statements have been prepared on a historical cost basis, except for derivative financial instruments that have been measured at fair value. The condensed interim consolidated financial statements are presented in Canadian dollars, which is the functional currency of the Company, and tabular amounts are rounded to the nearest thousand (\$000) except when otherwise indicated.

Statement of compliance

The Company’s condensed interim consolidated financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting and apply the same accounting policies as those described in the Company’s annual consolidated financial statements for the year ended November 30, 2012, prepared in accordance with International Financial Reporting Standards (“IFRS”), issued by the International Accounting Standards Board (“IASB”).

These condensed interim consolidated financial statements do not include all of the information required under IFRS for complete financial statements and they should therefore be read in conjunction with the Company’s annual consolidated financial statements for the year ended November 30, 2012. The Company’s annual consolidated financial statements are available on the SEDAR website at www.sedar.com and on the Company’s website at www.mtygroup.com.

These condensed interim consolidated financial statements were authorized for issue by the Board of Directors on October 3, 2013.

Seasonality of interim operations

The operations of the Company can be seasonal and the results of operations for any interim period are not necessarily indicative of the results of operation for the full fiscal year or any future period.

MTY FOOD GROUP INC.

Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2013 and August 31, 2012

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2. Basis of preparation (continued)

Estimates, judgments and assumptions

The preparation of the condensed interim consolidated financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, the disclosure of contingent assets and contingent liabilities at the date of the financial statements and reported amounts of revenues and expenses during the period. These estimates and assumptions are based on historical experience, other relevant factors and expectations of the future and are reviewed regularly. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future period affected. Actual results may differ from these estimates.

In preparing these condensed interim consolidated financial statements, the significant judgments made by management in applying the Company's accounting policies and key sources of estimation of uncertainty are as those applied and described in the Company's audited annual financial statements for the year ended November 30, 2012.

3. Future accounting changes

A number of new standards, interpretations and amendments to existing standards were issued by the International Accounting Standard Board ("IASB") that are not yet effective for the period ended August 31, 2013, and have not been applied in preparing these condensed interim consolidated financial statements.

The following standards may have a material impact on the condensed interim consolidated financial statements of the Corporation:

Effective for annual periods starting on or after:

Amendment to IFRS 7 Financial Instruments:

Disclosures	January 1, 2013	Early adoption permitted
IFRS 9 Financial Instruments	January 1, 2015	Early adoption permitted
IFRS 10 Consolidated Financial Statements	January 1, 2013	Early adoption permitted
IFRS 12 Disclosure of Interests in Other Entities	January 1, 2013	Early adoption permitted
IFRS 13 Fair Value Measurement	January 1, 2013	Early adoption permitted
Amendments to IAS 19 Employee Benefits	January 1, 2013	Early adoption permitted
Amendments to IAS 32 Financial Instruments: Presentation	January 1, 2014	Early adoption permitted

IFRS 7 was amended to harmonize the disclosure requirements with those of the Financial Accounting Standard Board ("FASB").

MTY FOOD GROUP INC.

Notes to the condensed interim consolidated financial statements

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3. Future accounting changes (continued)

IFRS 9 replaces the guidance in IAS 39 Financial Instruments: Recognition and Measurement on the classification and measurement of financial assets and financial liabilities. The replacement of IAS 39 is a three-phase project with the objective of improving and simplifying the reporting for financial instruments. This is the first phase of that project.

IFRS 10 replaces the consolidation requirements in IAS 27 Consolidated and Separate Financial Statements and SIC-12 Consolidation – Special Purpose Entities. It provides a single model to be applied in the control analysis for all investees.

IFRS 12 establishes disclosure requirements for entities that have interests in subsidiaries, joint arrangements, associates and/or unconsolidated structured entities.

IFRS 13 replaces the fair value measurement guidance contained in individual IFRS with a single source of fair value measurement guidance. The standard clarifies the definition of fair value, establishes a framework for measuring fair value and sets out disclosure requirements for fair value measurements.

The Company is in the process of determining the extent of the impact of these standards on its consolidated financial statements.

4. Business acquisitions

D) 2013 acquisition

On May 31, 2013, the Company's wholly-owned subsidiary, MTY Tiki-Ming Enterprises Inc., acquired most of the assets of Gestion SushiGo – Sesame Inc. (www.sushigoexpress.ca), 9161- 9379 Quebec Inc. and 9201-0560 Quebec Inc. for a total consideration of \$1.05 million. The acquisition was effective on June 1, 2013. The purpose of the acquisition was to diversify the Company's range of offering as well as to complement existing MTY brands.

<u>Consideration paid</u>	\$
Purchase price	1,050
Holdbacks	105
Net cash outflow	945

The preliminary purchase price allocation is as follows:

<u>Net assets acquired:</u>	\$
Assets	
Plant, property and equipment	500
Franchise rights	419
Goodwill	131
Net purchase price	1,050

Included in the above-mentioned results are \$nil in expensed acquisition-related costs.

MTY FOOD GROUP INC.

Notes to the condensed interim consolidated financial statements

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4. Business acquisitions (continued)

II) 2012 acquisition

On September 26, 2012, the Company's wholly-owned subsidiary, MTY Tiki-Ming Enterprises Inc., acquired the assets of Mr. Souvlaki Ltd. for a total consideration of \$0.9 million. The acquisition was effective on the same day. The purpose of the acquisition was to diversify the Company's range of offering as well as to complement existing MTY brands.

<u>Consideration paid</u>	\$
Purchase price	915
Net obligations assumed	(2)
Net purchase price	913
Holdbacks	165
Net cash outflow	748

The preliminary purchase price allocation is as follows:

<u>Net assets acquired:</u>	\$
Current assets	
Franchise rights	629
Trademark	300
	929
Current liabilities	
Accounts payable	2
	2
Deferred income taxes	14
	16
Net purchase price	913

Included in the above-mentioned results are \$nil in expensed acquisition-related costs.

From September 26 to November 30, 2012, the business has generated \$43 in revenues and \$27 in pre-tax profits. Had the acquisition occurred December 1, 2011, interim consolidated revenues and pre-tax profits for the first nine months of 2012 would have been \$70,066 and \$22,462 respectively.

MTY FOOD GROUP INC.

Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2013 and August 31, 2012

(unaudited)

(in thousands of Canadian dollars except per share amounts)

5. Cash and cash equivalents

	August 31, 2013	November 30, 2012
	\$	\$
Cash	29,649	13,345
Cash equivalents	15,324	19,691
Total cash and cash equivalents	44,973	33,036

6. Accounts receivable

The following table sets forth details of the age of receivables that are not overdue as well as an analysis of overdue amounts and the related allowance for doubtful accounts:

	August 31, 2013	November 30, 2012
	\$	\$
Total accounts receivable	13,566	14,799
Less : Allowance for doubtful accounts	1,667	1,168
Total accounts receivable, net	11,899	13,631
Of which:		
Not past due	6,907	8,045
Past due for more than one day but for no more than 30 days	488	2,579
Past due for more than 31 days but for no more than 60 days	655	676
Past due for more than 61 days	3,849	2,331
Total accounts receivable, net	11,899	13,631
Allowance for doubtful accounts beginning of year	1,168	856
Additions	685	692
Write-off	(186)	(380)
Allowance for doubtful accounts end of period	1,667	1,168

The Company has recognized an allowance for doubtful accounts based on past experience, outlet-specific situation, counterparty's current financial situation and age of the receivables.

Trade receivables disclosed above include amounts that are past due at the end of the reporting period and for which the Company has not recognized an allowance for doubtful accounts because there was no significant change in the credit quality of the counterparty and the amounts are therefore considered recoverable. The Company does not hold any collateral or other credit enhancements over these balances nor does it have the legal right of offset against any amounts owed by the Company to the counterparty.

The concentration of credit risk is limited due to the fact that the customer base is large and unrelated.

MTY FOOD GROUP INC.

Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2013 and August 31, 2012

(unaudited)

(in thousands of Canadian dollars except per share amounts)

7. Inventories

	August 31, 2013	November 30, 2012
	\$	\$
Raw materials	1,439	1,363
Work in progress	29	34
Finished goods	284	212
Total inventories	1,752	1,609

Inventories are presented net of a \$39 allowance for obsolescence (\$11 as at November 30, 2012). All of the inventories are expected to be sold within the next twelve months.

Inventories expensed during the three and nine-month periods ended August 31, 2013 were \$6,253 and \$17,169 (2012 - \$4,942 and \$17,077).

8. Loans receivable

The loans receivable generally result from the sales of franchises and of various advances to certain franchisees and consist of the following:

	August 31, 2013	November 30, 2012
	\$	\$
Loans receivable, carrying no interest and without terms of repayment	20	31
Loans receivable bearing interest between nil and 10% per annum, receivable in monthly instalments of \$25 in aggregate, including principal and interest, ending in April 2017	1,034	888
	1,054	919
Current portion	(312)	(358)
	742	561

The capital repayments in subsequent years will be:

	\$
12 months ending August 2014	312
12 months ending August 2015	324
12 months ending August 2016	176
12 months ending August 2017	145
12 months ending August 2018	62
Thereafter	35
	<u>1,054</u>

MTY FOOD GROUP INC.

Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2013 and August 31, 2012

(unaudited)

(in thousands of Canadian dollars except per share amounts)

9. Credit facilities

As at August 31, 2013, the Company has access to an authorized revolving credit facility of \$30,000 and a treasury risk facility of \$1,000. Bank indebtedness's are secured by a moveable hypothec on all the assets of the Company.

The revolving credit facility bears interest at the bank's prime rate for advances in C\$ (or the bank's U.S. base rate for advance in US\$) plus a margin not exceeding 0.5% established based on the Company's funded debt/EBITDA ratio. As at August 31, 2013, the bank's prime rate was 3.25%.

The treasury risk facility bears interest at the market rate as determined by the lender's treasury department.

Under the terms of the credit facilities, the Company must satisfy a funded debt to EBITDA ratio of 2 to 1 and a minimum interest coverage ratio of 4.5:1. The credit facility is payable on demand and is renewable annually. As at August 31, 2013, no amounts were drawn from the facilities and the Company is in compliance with the facility's covenants.

10. Provisions

Included in provisions are the following amounts:

	August 31, 2013	November 30, 2012
	\$	\$
Litigations and disputes	552	433
Closed stores	436	923
Gift card liabilities/loyalty programs liabilities	877	910
Total	1,865	2,266

The provision for litigation and disputes represent management's best estimate of the outcome of litigations and disputes that are on-going or that are expected to happen at the date of the statement of financial position. This provision is made of multiple items; the timing of the settlement of this provision is unknown given its nature, as the Company does not control the litigation timelines.

The payables related to closed stores mainly represent amounts that are expected to be disbursed to exit leases of underperforming or closed stores. The negotiations with the various stakeholders are typically short in duration and are expected to be settled within a few months following the recognition of the provision.

The gift card and loyalty programs liabilities are the estimated value in gift cards and points outstanding at the date of the statement of financial position. The timing of the reversal of this provision is dependent on customer behaviour and therefore outside of the Company's control.

In the provisions above, \$418 was unused and reversed into income. The amounts used in the period include \$631 of the provisions for disputes and closed stores; this amount was used for the settlement of litigation and for the termination of the leases of closed stores.

MTY FOOD GROUP INC.

Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2013 and August 31, 2012

(unaudited)

(in thousands of Canadian dollars except per share amounts)

10. Provisions (continued)

Additions during the year include \$681 to the litigation and closed stores provisions. The provisions were increased to reflect new information available to management.

11. Deferred revenue and deposits

	August 31, 2013	November 30, 2012
	\$	\$
Franchise fee deposits	2,087	1,825
Deferred landlord lease incentives	62	72
Supplier contributions and other allowances	531	272
	<u>2,680</u>	<u>2,169</u>
Current portion	(2,680)	(2,169)
	<u>-</u>	<u>-</u>

MTY FOOD GROUP INC.

Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2013 and August 31, 2012

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(in thousands of Canadian dollars except per share amounts)

12. Long-term debt

	August 31, 2013	November 30, 2012
	\$	\$
Non-interest bearing holdbacks on acquisition, repayable January 2014. The effective interest rate is 4.50%.	363	351
Non-interest bearing holdbacks on acquisition, repayable between September 2013 and August 2014. The effective interest rate is 4.50%.	418	810
Non-interest bearing holdback on acquisition, repayable in November 2013. The effective interest rate is 4.50%.	2,481	2,399
Non-interest bearing holdback on acquisition, repayable between September 2013 and November 2013	248	248
Non-interest bearing holdbacks on acquisition of Mr. Souvlaki, repayable September 2014	165	165
Non-interest bearing holdbacks on acquisition of SushiGo, repayable December 2014	105	-
Bank loan ⁽ⁱ⁾ bearing interest at the bank's prime plus 0.50%, secured by the property, plant and equipment of a subsidiary, repayable in fixed monthly capital repayments at \$24 plus interest with a maturity date of November 1, 2015. As of August 31, 2013, the bank's prime rate is 4.50%	3,184	3,403
Mandatorily redeemable preferred shares, non-cumulative, redeemable in three yearly instalments beginning December 2011, with redemption value based on the performance of a subsidiary	100	100
	7,064	7,476
Current portion	(6,794)	(7,199)
	270	277

⁽ⁱ⁾ This loan is subject to restrictive covenants that have to be respected as at August 31, 2013. The requirements are for a subsidiary of the corporation to maintain certain working capital, interest coverage and debt to equity ratios. As of August 31, 2013, two of the covenants were not met. As a result of the breach in covenant, the debt was classified as current on the consolidated statement of financial position.

MTY FOOD GROUP INC.

Notes to the condensed interim consolidated financial statements

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(unaudited)

(in thousands of Canadian dollars except per share amounts)

13. Earnings per share

The following table provides the weighted average number of common shares used in the calculation of basic earnings per share and that used for the purpose of diluted earnings per share:

	<u>August 31, 2013</u>	<u>November 30, 2012</u>
Weighted daily average number of common shares	19,120,567	19,120,567

14. Revenues

The Company's revenues include:

	Three months ended August 31, 2013	Nine months ended August 31, 2013	Three months ended August 31, 2012	Nine months ended August 31, 2012
	\$	\$	\$	\$
Royalties	9,415	26,045	8,720	25,655
Initial franchise fees	775	2,739	1,280	1,962
Rent	1,337	4,012	1,271	3,856
Sale of goods, including construction revenues	8,952	26,376	8,647	24,701
Other franchising revenue	3,759	11,081	3,965	11,092
Other	892	2,847	356	2,607
	25,130	73,100	24,239	69,873

15. Operating expenses

Operating expenses are broken down as follows:

	Three months ended August 31, 2013	Nine months ended August 31, 2013	Three months ended August 31, 2012	Nine months ended August 31, 2012
	\$	\$	\$	\$
Cost of goods sold and rent	8,232	25,498	8,859	25,935
Wages and benefits	3,315	9,781	3,240	10,010
Consulting and professional fees	824	2,312	834	2,464
Royalties	233	648	289	643
Other	2,005	5,986	1,081	4,873
	14,609	44,225	14,303	43,925

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Notes to the condensed interim consolidated financial statements

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16. Operating lease arrangements

Operating leases as lessee relate to leases of premises in relation to the Company's operations. Leases typically have terms ranging between 5 and 10 years at inception. The Company does not have options to purchase the premises on any of its operating leases.

The Company has entered into various long-term leases and has sub-leased substantially all of the premises based on the same terms and conditions as the original lease to unrelated franchisees. The minimum rentals, exclusive of occupancy and escalation charges, and additional rent paid on a percentage of sales basis, payable under the leases are as follows:

	Lease commitments	Sub-leases	Net commitments
	\$	\$	\$
12 months ending August 2014	51,168	48,435	2,733
12 months ending August 2015	47,713	45,284	2,429
12 months ending August 2016	42,496	40,555	1,941
12 months ending August 2017	38,087	36,214	1,873
12 months ending August 2018	31,888	30,578	1,310
Thereafter	77,963	75,385	2,578
	<u>289,315</u>	<u>276,451</u>	<u>12,864</u>

Payments recognized as a net expense during the three and nine-month periods ended August 31, 2013 amount to \$1,676 and \$5,177 (2012 - \$2,383 and \$6,236 respectively).

Operating leases as lessor relate to the properties leased or owned by the Company, with lease terms ranging between 5 to 10 years. Some have options to extend the duration of the agreements, for periods ranging between 1 and 15 years. None of the agreements contain clauses that would enable the lessee or sub-lessee to acquire the property.

During the three and nine-month periods, the company has earned rental income of \$1,337 and \$4,012 (2012 - \$1,271 and \$3,856 respectively).

The Company has recognized a liability of \$436 (November 30, 2012 - \$923) for the leases of premises in which it no longer has operations but retains the obligations contained in the lease agreement (Note 10).

17. Commitments

The Company has entered into supplier agreements for purchases of coffee beans, wheat, sugar and shortening for delivery dates ranging from September 2013 to March 2014. The total commitment amounts to approximately \$1,043.

18. Guarantee

The Company has provided a guarantee in the form of a letter of credit for an amount of \$45 (\$45 as at November 30, 2012).

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19. Contingent liabilities

The Company is involved in legal claims associated with its current business activities. The Company's estimate of the outcome of these claims is disclosed in Note 10. The timing of the outflows, if any, is out of the control of the Company and is as a result undetermined at the moment.

20. Income taxes

Variations of income tax expense from the basic Canadian Federal and Provincial combined tax rates applicable to income from operations before income taxes are as follows:

	August 31, 2013		August 31, 2012	
	\$	%	\$	%
Combined income tax rate	6,742	26.6	6,046	27.1
Add effect of:				
Impact of disposition of capital property	(1)	(0.0)	(81)	(0.4)
Non-deductible items	77	0.3	18	0.1
Variation in tax reserves	-	-	175	0.8
Losses in a subsidiaries for which no deferred income tax asset was recorded	43	0.2	82	0.4
Adjustment to prior year provisions	-	-	428	1.9
Other – net	(2)	0.0	(13)	(0.1)
Provision for income taxes	6,859	27.1	6,655	29.8

21. Segmented information

The Company's activities are comprised of Franchise operations, Corporate store operations, Distribution operations and Food processing operations. Operating segments were established based on the differences in the types of products or services offered by each division.

The products and services offered by each segment are as follows:

Franchising operations

The franchising business mainly generates revenues from royalties, supplier contributions, franchise fees, rent and the sale of turnkeys.

Corporate store operations

Corporate stores generate revenues from the direct sale of prepared food to customers.

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21. Segmented information (continued)

Distribution operations

The distribution operations generate revenues by distributing raw materials to restaurants of our Valentine and Franx banners.

Food processing operations

The Food processing plant generates revenues from the sale of ingredients and prepared food to restaurant chains, distributors and retailers.

Below is a summary of each segment's performance during the periods.

For the nine-month periods ended August 31, 2013:

	Franchising	Corporate	Distribution	Processing	Inter-company	Total
	\$	\$	\$	\$	\$	\$
Operating revenues	53,991	8,457	4,246	7,019	(613)	73,100
Operating expenses	25,703	8,182	3,885	7,068	(613)	44,225
	28,288	275	361	(49)	-	28,875
Other expenses						
Depreciation - property, plant and equipment	299	367	1	157	-	824
Amortization - intangible assets	2,922	-	-	-	-	2,922
Interest on long-term debt	110	-	-	115	-	225
Other income						
Foreign exchange gain	58	-	-	(4)	-	54
Interest income	382	-	-	1	-	383
Gain on disposal of property, plant and equipment	6	-	-	-	-	6
Operating income	25,403	(92)	360	(324)	-	25,347
Current income taxes	6,529	(25)	97	-	-	6,601
Deferred income taxes	258	-	-	-	-	258
Net income and comprehensive income	18,616	(67)	263	(324)	-	18,488

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21. Segmented information (continued)

For the nine-month periods ended August 31, 2012:

	Franchising	Corporate	Distribution	Processing	Inter-company	Total
	\$	\$	\$	\$	\$	\$
Operating revenues	50,864	9,684	4,212	5,777	(664)	69,873
Operating expenses	25,314	9,699	3,890	5,686	(664)	43,925
	25,550	(15)	322	91	-	25,948
Other expenses						
Depreciation - property, plant and equipment	471	217	6	179	-	872
Amortization – intangible assets	2,896	-	-	-	-	2,896
Interest on long-term debt	139	-	-	111	-	250
Other income						
Foreign exchange loss	(28)	-	-	(1)	-	(29)
Interest income	160	-	-	-	-	160
Impairment of property, plant and equipment	-	(229)	-	-	-	(229)
Gain on disposal of property, plant and equipment	485	-	-	-	-	485
Operating income	22,661	(461)	316	(200)	-	22,317
Current income taxes	6,079	(62)	85	-	-	6,102
Deferred income taxes	650	(64)	-	(33)	-	553
Net income and comprehensive income	15,932	(335)	231	(167)	-	15,662

During the nine-month periods ended August 31, 2013, three customers of the food processing segment respectively accounted for 20%, 18% and 18% of the revenues of the segment.

None of the other segments had customers who represented more than 10% of their revenues.

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22. Statement of cash flows

Net changes in non-cash working capital balances relating to continuing operations are as follows:

	Three months ended August 31, 2013	Nine months ended August 31, 2013	Three months ended August 31, 2012	Nine months ended August 31, 2012
	\$	\$	\$	\$
Accounts receivable	791	1,732	(308)	(250)
Inventories	(236)	(143)	43	(88)
Loans receivable	40	(135)	114	44
Prepaid expenses and deposits	-	(154)	35	(89)
Accounts payable and accrued liabilities	(232)	(3,171)	175	(1,625)
Provisions	(439)	(401)	(12)	75
	<u>(76)</u>	<u>(2,272)</u>	<u>47</u>	<u>(1,933)</u>

23. Related party transactions

Balances and transactions between the Company and its subsidiaries, which are related parties of the Company, have been eliminated on consolidation. Details of transactions between the Company and other related parties are disclosed below.

Compensation of key management personnel

The remuneration of key management personnel and directors during the period was as follows:

	Three months ended August 31, 2013	Nine months ended August 31, 2013	Three months ended August 31, 2012	Nine months ended August 31, 2012
	\$	\$	\$	\$
Short-term benefits	191	593	193	493
Post-employment benefits, share-based payments and other long-term benefits	-	-	-	-
Board member fees	12	32	7	37
Total remuneration of key management personnel	<u>203</u>	<u>625</u>	<u>200</u>	<u>530</u>

Key management personnel is composed of the Company's CEO, COO and CFO. The remuneration of directors and key executives is determined by the Board of directors having regard to the performance of individuals and market trends.

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23. Related party transactions (continued)

Given its widely held share base, the Company does not have an ultimate controlling party; its most important shareholder is its CEO, who controls 26% of the outstanding shares.

The Company also pays employment benefits to individuals related to members of the key management personnel described above. Their total remuneration was as follows:

	Three months ended August 31, 2013	Nine months ended August 31, 2013	Three months ended August 31, 2012	Nine months ended August 31, 2012
	\$	\$	\$	\$
Short-term benefits	114	260	167	397
Post-employment benefits, share-based payments and other long-term benefits	–	–	–	–
Total remuneration of individuals related to key management personnel	114	260	167	397

A corporation owned by individuals related to key management personnel has participation in two of the Company's subsidiaries. During the period ended August 31, 2013, dividends of \$27 (2012- nil) were paid by those subsidiaries to the above-mentioned company, and advances of nil (2012- nil) were repaid.

24. Subsequent Events

Extreme Brandz acquisition

On May 28, 2013, the Company announced it had reached a binding agreement to acquire most of the assets of a group of companies who own and operate the Extreme Pita, PurBlendz and Mucho Burrito concepts ("Extreme Brandz") www.extremebrandz.com, for a total consideration of \$45 million funded from the Company's cash on hand. The Company has completed the acquisition on September 24, 2013.

At the date of closing, Extreme Brandz had over 235 Extreme Pita and over 70 Mucho Burrito restaurants in operations in Canada and in the United States, of which five are corporately-owned.

Thai Zone acquisition

On August 13, 2013, the Company announced it had reached a binding agreement to acquire 80% of the assets of Alimentation Thai Zone www.thaizone.ca, for a total consideration of \$17.7 million, to be funded from the Company's cash on hand and available line of credit. The acquisition was completed on September 30, 2013. Thai Zone currently has a network of 25 stores.

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24. Subsequent Events (continued)

The purchase price allocation of both acquisitions had not been completed at the date the statements were approved the Board, as post-closing adjustments had not been completed and relevant data remained to be compiled to finalize the allocation. It is expected that a preliminary purchase price allocation will be provided with the Company's November 30, 2013 consolidated financial statements.