

*Consolidated financial statements of*

**MTY FOOD GROUP INC.**

*For the six-month period ended May 31, 2011  
(Unaudited)*

# MTY FOOD GROUP INC.

## Consolidated statement of earnings and comprehensive income

For the six-month period ended May 31, 2011

unaudited

NOTICE: The consolidated financial statements of MTY Food Group Inc. for the six-month periods ended May 31, 2011 and 2010 have not been reviewed by an external auditor.

	Three months ended May 31, 2011	Six months ended May 31, 2011	Three months ended May 31, 2010	Six months ended May 31, 2010
	\$	\$	\$	\$
<b>Revenue</b>				
Franchise locations (Notes 17 and 24)	18,355,608	35,831,645	17,287,393	31,600,946
<b>Expenses</b>				
Other operating expenses (Note 24)	12,097,395	24,140,001	10,690,350	19,485,062
Amortization – capital assets	377,302	725,407	160,639	449,750
Amortization – intangible assets	760,098	1,520,189	738,574	1,526,048
Interest on long-term debt	35,079	62,922	-	-
	13,269,874	26,448,519	11,589,563	21,460,860
<b>Other income</b>				
Gain (loss) on foreign exchange	2,120	(37,412)	(1,221)	3,189
Interest income	89,518	182,183	38,038	71,379
(Loss) gain on disposal of assets	(39,348)	668,871	(104,004)	(197,165)
Restructuring (Note 18)	(396,579)	(396,579)	-	-
	(344,289)	417,063	(67,187)	(122,597)
<b>Income before income taxes and non-controlling interest</b>	<b>4,741,445</b>	<b>9,800,189</b>	<b>5,630,643</b>	<b>10,017,489</b>
<b>Income taxes (Note 22)</b>				
Current	181,129	314,098	1,877,688	3,101,357
Future	1,048,472	2,269,732	(86,717)	60,991
	1,229,601	2,583,830	1,790,971	3,162,348
<b>Income before non-controlling interest</b>	<b>3,511,844</b>	<b>7,216,359</b>	<b>3,839,672</b>	<b>6,855,141</b>
<b>Non-controlling interest</b>	<b>42,739</b>	<b>(193,441)</b>	<b>(30,533)</b>	<b>(42,407)</b>
<b>Net income and comprehensive income</b>	<b>3,554,583</b>	<b>7,022,918</b>	<b>3,809,139</b>	<b>6,812,734</b>
<b>Earnings per share (Note 23)</b>				
Basic	0.19	0.37	0.20	0.36
Fully diluted	0.19	0.37	0.20	0.36

See accompanying notes to consolidated financial statements

# MTY FOOD GROUP INC.

## Consolidated statement of retained earnings

for the six-month period ended May 31, 2011

unaudited

	May 31, 2011	May 31, 2010
	\$	\$
Balance, beginning of period	55,924,397	41,338,029
Net income	7,022,918	6,812,734
Dividends	(1,720,851)	-
<b>Balance, end of period</b>	<b>61,226,464</b>	<b>48,150,763</b>

See accompanying notes to consolidated financial statements

# MTY FOOD GROUP INC.

## Consolidated balance sheet

as at May 31, 2011

	May 31, 2011 unaudited	Nov 30, 2010 audited
	\$	\$
<b>Assets</b>		
Current assets		
Cash	2,622,361	5,636,912
Temporary investments (Note 4)	29,470,951	23,383,261
Accounts receivable	8,910,033	7,577,435
Income taxes receivable	2,192,995	-
Inventories (Note 5)	1,177,697	645,528
Franchise locations under construction held for resale	1,030,958	1,091,488
Loans receivable (Note 6)	382,853	336,067
Prepaid expenses	230,787	140,549
Deposits	121,412	45,292
Future income taxes (Note 22)	1,265,297	3,561,864
	47,405,344	42,418,396
Loans receivable (Note 6)	783,485	908,619
Other receivable (Note 3)	-	2,697,762
Capital assets (Note 7)	9,814,855	7,138,466
Intangible assets (Note 8)	34,745,928	36,266,114
Goodwill (Note 9)	8,875,069	7,124,751
	101,624,681	96,554,108
<b>Liabilities</b>		
Current liabilities		
Accounts payable and accrued liabilities	11,417,490	12,529,748
Income taxes payable	-	851,138
Deferred revenue and deposits (Note 11)	1,192,696	1,485,295
Current portion of long-term debt (Note 12)	1,092,428	1,873,213
	13,702,614	16,739,394
Deferred revenue and deposits (Note 11)	7,508	8,708
Long-term debt (Note 12)	3,926,167	930,000
Future income taxes (Note 22)	2,534,840	2,605,882
Non-controlling interest	(46,700)	71,939
	20,124,429	20,355,923
<b>Commitments, guarantee and contingent liabilities (Notes 19, 20 and 21)</b>		
<b>Shareholders' equity</b>		
Capital stock (Note 13)	19,792,468	19,792,468
Contributed surplus	481,320	481,320
Retained earnings	61,226,464	55,924,397
	81,500,252	76,198,185
	101,624,681	96,554,108

See accompanying notes to consolidated financial statements

### Approved by the Board

..... ``Stanley Ma``..... Director      ..... ``Claude St-Pierre``..... Director

**MTY FOOD GROUP INC.**  
**Consolidated statement of cash flows**  
**for the six month period ended May 31, 2011**  
unaudited

	Three months ended May 31, 2011	Six months ended May 31, 2011	Three months ended May 31, 2010	Six months ended May 31, 2010
	\$	\$	\$	\$
<b>Operating activities</b>				
Net income	3,554,583	7,022,918	3,809,139	6,812,734
Items not affecting cash:				
Amortization – capital assets	377,302	725,407	160,639	449,750
Amortization – intangible assets	760,098	1,520,189	738,574	1,526,048
Deferred revenue	(175,836)	(293,799)	322,984	(35,744)
Investment from non-controlling shareholders in subsidiary companies	25,000	25,049	-	-
Dividends paid to non-controlling shareholders of subsidiaries	(321,100)	(336,100)	(15,000)	(45,000)
Share buyback paid to non-controlling shareholders of subsidiaries companies	(10,032)	(10,032)	-	-
Non-controlling interest	(42,739)	193,441	30,533	42,407
Loss (gain) on disposal of capital assets	39,348	(668,871)	104,004	197,165
Future income taxes	1,048,472	2,269,732	(86,717)	60,991
	<b>5,255,096</b>	<b>10,447,934</b>	5,064,156	9,008,351
Changes in non-cash working capital items (Note 25)	(2,707,375)	(5,651,865)	(310,871)	23,430
<b>Cash flows provided by operating activities</b>	<b>2,547,721</b>	<b>4,796,069</b>	4,753,285	9,031,781
<b>Investing activities</b>				
Business acquisitions (Note 3)	-	(3,497,110)	-	-
Temporary investments	(4,020,771)	(6,087,690)	(7,018,626)	(5,350,135)
Additions to capital assets	(416,848)	(603,500)	(335,810)	(498,069)
Proceeds on disposal of assets	(4,081)	1,140,705	20,763	325,763
<b>Cash flows used in investing activities</b>	<b>(4,441,700)</b>	<b>(9,047,595)</b>	(7,333,673)	(5,522,441)
<b>Financing activities</b>				
Issuance of long-term debt	-	3,500,000	-	-
Repayment of long-term debt	(339,565)	(542,174)	(63,691)	(66,866)
Dividends paid to non-controlling shareholders of subsidiaries	(860,425)	(1,720,851)	-	-
<b>Cash flows used in financing activities</b>	<b>(1,199,990)</b>	<b>1,236,975</b>	(63,691)	(66,866)
Net (decrease) increase in cash	(3,093,969)	(3,014,551)	(2,644,079)	3,442,474
Cash, beginning of period	5,716,330	5,636,912	7,332,397	1,245,844
<b>Cash, end of period</b>	<b>2,622,361</b>	<b>2,622,361</b>	4,688,318	4,688,318

See accompanying notes to consolidated financial statements

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

As at May 31, 2011

unaudited

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### 1. Description of the business

MTY Food Group Inc. (the “Company”) is a franchisor in the quick service food industry. Its activities consist of franchising and operating corporate-owned locations under a multitude of banners. The Company also operates a distribution center and a food processing plant, both of which are located in the province of Quebec.

During the first six months of its 2011 fiscal year, the company has opened 58 stores, bringing the total number of stores to 1,736. Of this number, 29 were corporate stores at the end of period.

### 2. Accounting policies

#### *a) Basis of consolidation*

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries from the date of their acquisition. In addition, the consolidated financial statements include the accounts of three subsidiaries in which it owns 50% or more of the controlling shares and two other subsidiaries in which it owns 49% and 45% of the controlling shares respectively and over which it exercises effective control. All significant intercompany accounts and transactions have been eliminated upon consolidation.

The consolidated financial statements must include the variable interest entities (“VIEs”). VIEs are entities in which equity investors do not have controlling financial interest or the equity investment at risk is not sufficient to permit the entity to finance its activities without additional subordinated financial support provided by other parties. VIEs are consolidated by their primary beneficiary (i.e., the party that receives the majority of the expected residual returns and/or absorbs the majority of the entity’s losses). Management of the Company conducted a review of the ownership and contractual interest in entities and determined that no significant VIEs exist as of May 31, 2011.

Pursuant to the franchise agreements, franchisees must pay a fee to the promotional fund. These amounts are collected by the Company in its capacity as agent and must be used for promotional and advertising purposes, since the amounts are set aside to promote the respective banners for the franchisees’ benefit. The fees collected by the Company for the promotional fund are not recorded in the Company’s consolidated statement of earnings, but rather as operations in the accounts payable to the promotional fund.

#### *b) Use of estimates*

The preparation of financial statements in conformity with Generally Accepted Accounting Principles (“GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses during the period reported. Significant areas requiring the use of management estimates relate to the carrying value of long-lived assets, valuation of allowances for accounts receivable and inventories, liabilities for potential claims and settlements, income taxes, the useful life of assets used when calculating amortization, the determination of fair value of assets and liabilities in business acquisitions and impairment testing on goodwill and intangible assets.

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

As at May 31, 2011

unaudited

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### 2. Accounting policies (cont.)

#### *b) Use of estimates (cont.)*

Estimates and assumptions are reviewed periodically and the effects of revisions are reflected in the consolidated financial statements in the period they are determined to be necessary. Actual results could differ from those estimates.

#### *c) Inventories*

Inventory is valued at the lower of cost and net realizable value. Cost is determined on a first-in, first-out basis. Cost is equivalent to acquisition costs, net of consideration received from suppliers.

#### *d) Franchise locations under construction held for resale*

The Company constructs franchise locations for resale. The Company capitalizes all direct costs relating to the construction of these franchise locations. If a franchisee is not immediately identified, the Company operates the franchise location as a corporate-owned location until a franchisee is identified. The franchise locations under construction and held for resale are carried at the lower of cost and estimated net realizable value.

#### *e) Capital assets*

Capital assets are recorded at cost. Amortization is based on their estimated useful life using the following methods and rates or terms:

Buildings		
Structure	Straight-line	50 years
Components	Straight-line	20 to 30 years
Equipment	Declining balance	10%-20%
Leasehold improvements	Straight-line	Term of lease
Rolling stock	Declining balance	15%-30%
Computer hardware	Declining balance	20%-30%
Computer software	Declining balance	50%
Signs	Straight-line	Term of lease

#### *f) Goodwill*

Goodwill represents the excess of the purchase price over the fair values assigned to identifiable net assets acquired. Goodwill, which is not amortized, is tested for impairment annually or more frequently if impairment indicators arise to determine whether the fair value of each reporting unit to which goodwill has been attributed is less than the carrying value of the reporting unit's net assets including goodwill, thus indicating impairment. The fair value of a reporting unit is calculated based on future cash flows. Any impairment is then calculated as the difference between the fair value of the reporting unit and the carrying value, and is then recorded as a separate charge against income and a reduction of the carrying value of goodwill.

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

As at May 31, 2011

unaudited

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### 2. Accounting policies (cont.)

#### *g) Intangible assets*

##### *Franchise rights and master franchise rights*

The franchise rights and master franchise rights represent the fair value of the future revenue stream related to the acquisition of franchises. The franchise rights and master franchise rights are generally amortized on a straight-line basis over the term of the agreements which range between 10 to 20 years. Master franchise rights with an indefinite life are not amortized. They are tested for impairment annually or more frequently when events or circumstances indicate that the master franchise rights might be impaired.

During the second quarter of our 2011 fiscal period, the franchise rights of Country Style Food Services have been tested for impairment. An impairment adjustment in the carrying value of the tested franchise rights was not required for the period ended May 31, 2011.

##### *Trademarks*

Trademarks represent the cost incurred to operate under a trade name and are not amortized as they have an indefinite life. They are tested annually for impairment or more frequently when events or circumstances indicate that the trademarks might be impaired. The impairment test compares the carrying amount of the trademarks with their fair value.

During the second quarter of our 2011 fiscal period, the trademark of Country Style Food Services was tested for impairment. An impairment adjustment in the carrying value of the tested trademark was not required for the period ended May 31, 2011.

##### *Leases*

Leases, which represent the value associated to preferential terms or locations, are amortized on a straight-line basis over the term of the leases.

##### *Other*

Included in other intangible assets are a sponsorship fee and a licensing agreement acquired in the 2004 acquisition of Mrs. Vanelli's Restaurants Ltd., which are both fully amortized, and distributions rights obtained from the acquisition of Country Style Food Services Inc., which are being amortized over the remaining life of the contracts (three years at the date of acquisition).

#### *h) Impairment of long-lived assets*

Long-lived assets are tested for recoverability whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. An impairment loss is recognized when their carrying value exceeds the total undiscounted cash flows expected from their use and eventual disposition. The amount of the impairment loss is determined as the excess of the carrying value of the asset over its fair value.



# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

As at May 31, 2011

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### 2. Accounting policies (cont.)

#### *i) Revenue recognition*

Revenue is generally recognized on the sale of products or services when the products are delivered or the services performed, all significant contractual obligations have been satisfied and the collection is reasonably assured.

##### *i. Revenue from franchise locations*

Royalties are based either on a percentage of gross sales as reported by the franchisees or on a fixed monthly fee and are recognized as revenue in the period earned.

Initial franchise fees are recognized when substantially all of the initial services as required by the franchise agreement have been performed. This usually occurs when the location commences operations.

Revenue from the sale of franchise locations is recognized at the time the franchisee assumes control of the franchise location.

Restaurant construction and renovation revenue are accounted for in accordance with the completed contract method. Losses are fully recognized as they become probable.

Master license fees are recognized when the Company has performed substantially all material initial obligations under the agreement, which usually occurs when the agreement is signed.

Renewal and transfer fees are recognized when substantially all applicable services required by the Company under the franchise agreement have been performed. This generally occurs when the agreement is signed.

The Company earns rent revenues on certain leases it holds and sign rental revenues; both are recognized in the month they are earned.

The Company receives considerations from certain suppliers. Supplier contributions are recognized as revenues as they are earned.

##### *ii. Revenue from distribution center*

Distribution revenues are recognized when goods have been delivered and accepted by customers.

##### *iii. Revenue from food processing*

Food processing revenues are recognized when goods have been delivered to end-users or when risks and rewards of ownership have been transferred to distributors.

##### *iv. Revenue from corporate-owned locations*

Revenue from corporate-owned locations is recorded when services are rendered.

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

As at May 31, 2011

unaudited

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### 2. Accounting policies (cont.)

#### *j) Foreign currency*

Foreign currency transactions and balances are translated using the temporal method. Under this method, all monetary assets and liabilities are translated at the exchange rates prevailing at the balance sheet date. Non-monetary assets and liabilities are translated at historical exchange rates.

Revenue and expenses are translated at the average exchange rates for the month, except for amortization which is translated on the same basis as the related assets. Translation gains and losses are reflected in net income.

#### *k) Income taxes*

The Company follows the liability method of accounting for income taxes. Under this method, future income taxes are recognized based on the expected future tax consequences of differences between the carrying amount of balance sheet items and their corresponding tax basis, using the enacted and substantively enacted income tax rates for the years in which the differences are expected to reverse. Future income tax assets are recognized to the extent it is more likely than not they will be realized. The effect of changes in income tax rates on future income tax assets and liabilities is recognized in earnings in the year that includes the date of enactment or substantive enactment of the changes.

#### *l) Financial instruments*

Financial assets and financial liabilities are initially recognized at fair value and their subsequent measurement is dependent on their classification as described below. Their classification depends on the purpose for which the financial instruments were acquired or issued, their characteristics and the Company's designation of such instruments.

##### *Classification*

Cash	Held for trading
Temporary investments	Held for trading
Accounts receivable	Loans and receivables
Deposits	Loans and receivables
Loans receivable	Loans and receivables
Other receivable	Loans and receivables
Accounts payable and accrued liabilities	Other liabilities
Long-term debt	Other liabilities

##### *Held for trading*

Held for trading financial assets are financial assets typically acquired for resale prior to maturity or that are designated as held for trading. They are measured at fair value at the balance sheet date. Fair value fluctuations including interest earned, interest accrued, gains and losses realized on disposal and unrealized gains and losses are included in other income.

##### *Loans and receivables*

Loans and receivables are accounted for at amortized cost using the effective interest method.

##### *Other liabilities*

Other liabilities are recorded at amortized cost using the effective interest method and include all financial liabilities other than derivative instruments.

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

As at May 31, 2011

unaudited

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### 2. Accounting policies (cont.)

#### *l) Financial instruments (cont.)*

##### *Effective interest method*

The Company uses the effective interest method to recognize interest income or expense which includes transaction costs or fees, premiums or discounts earned or incurred for financial instruments.

##### *Embedded derivatives*

An embedded derivative is a component of a contract with characteristics similar to a derivative. Management of the Company conducted a review of its contracts and determined that no embedded derivatives exist as at May 31, 2011.

##### *Derivative financial instruments*

Derivative financial instruments that are not eligible for hedge accounting are recognized on the balance sheet at their fair value, with changes in fair value recognized in net earnings.

#### *m) Future accounting policies*

##### *i. International Financial Reporting Standards*

In February 2008, Canada's Accounting Standards Board (AcSB) confirmed that Canadian GAAP, as used by publicly accountable enterprises, will be superseded by International Financial Reporting Standards (IFRS) for fiscal years beginning on or after January 1, 2011. For the Company, the conversion to IFRS will be required for interim and annual financial statements for the year ending November 30, 2012.

IFRS uses a conceptual framework similar to Canadian GAAP, but there are significant differences on recognition, measurement and disclosures. The Company is currently preparing its IFRS conversion. The Company is currently assessing the impact of the new reporting framework on its consolidated financial statements and is developing an implementation strategy.

##### *ii. Business Combinations*

In January 2009, the CICA issued the following new Handbook sections: Section 1582, Business Combinations, Section 1601, Consolidated Financial Statements and Section 1602, Non-Controlling Interests which replace Section 1581, Business Combinations and Section 1600, Consolidated Financial Statements. These new Sections will be applicable to financial statements relating to fiscal years beginning on or after January 1, 2011. Early adoption is permitted to the extent the three new Sections are adopted simultaneously. Together, the new Sections establish standards for the accounting for a business combination, the preparation of consolidated financial statements and the accounting for a non-controlling interest in subsidiary in consolidated financial statements subsequent to a business combination. The Company is currently evaluating the impact of the adoption of these new Sections on its consolidated financial statements. The Company has elected not to adopt these Sections early.

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

As at May 31, 2011

unaudited

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### 3. Business acquisitions

#### I) 2011 acquisition

On December 17, 2010 the Company's wholly-owned subsidiary, MTY Tiki-Ming Enterprises Inc., acquired a 51% interest in a newly formed company established to own a food processing plant. The acquisition was financed by a long-term bank loan of \$3,500,000 (Note 12).

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Consideration paid	3,497,110
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The preliminary purchase price allocation is as follows:

#### Net assets acquired:

##### **Current Assets**

Inventories	339,663
Deferred expenses	30,192
	<hr/>
	369,855
Land	562,203
Building	986,834
Equipment	1,712,093
Future income tax asset	44,207
Goodwill	300,000
	<hr/>
	3,975,192

##### **Current Liabilities**

Accounts payable	178,082
Mandatorily redeemable preferred shares	100,000
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	278,082
Mandatorily redeemable preferred shares	200,000
Total purchase price	3,497,110

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The final purchase price for the acquisition has not yet been finalized.

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

As at May 31, 2011

unaudited

### 3. Business acquisitions (cont.)

#### II) 2010 acquisition

On September 16, 2010 the Company's wholly-owned subsidiary, MTY Tiki-Ming Enterprises Inc., acquired all of the outstanding shares of Groupe Valentine Inc. as well as seven real estate properties for a consideration of \$8,764,126.

#### Consideration paid

Share purchase	4,989,555
Repayment of long-term debt	402,571
Acquisition of properties	3,372,000
<b>Total purchase price</b>	<b>8,764,126</b>

Of the consideration above, the Company is currently retained \$930,000 as holdbacks (Note 12).

The purchase price allocation is as follows:

#### Net assets acquired:

#### **Current Assets**

Cash	4,336
Accounts receivable	499,247
Inventory	324,962
Franchise locations under construction held for resale	270,631
Current portion of loans receivable	117,695
Prepaid expenses	26,246
	<b>1,243,117</b>
Loans receivable	232,735
Property, plant and equipment	4,322,764
Franchise rights	860,770
Trademark	3,337,895
Goodwill (not tax deductible)	1,446,061
Minority interest	20,657
	<b>11,463,999</b>

#### **Current Liabilities**

Accounts payable	1,193,109
Income taxes payable	87,005
Loans payable	129,683
Unearned revenue	104,860
	<b>1,514,657</b>
Future income taxes	1,185,216
<b>Total purchase price</b>	<b>8,764,126</b>

The final purchase price for the acquisition has not yet been finalized.

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

As at May 31, 2011

unaudited

### 3. Business acquisitions (cont.)

#### III) 2009 acquisition

On May 1, 2009, the Company's wholly-owned subsidiary, MTY Tiki Ming Enterprises Inc., acquired all of the issued and outstanding shares of Country Style Food Services Holdings Inc. The Company has paid \$7,936,791 in cash and \$6,750,000 as repayment of long-term debt on closing and retained the amounts of \$997,868 and \$794,576 as holdbacks and withholding taxes respectively.

An amount of \$2,697,762 of post-closing adjustments was claimed to the sellers following the transaction and was under litigation at the last balance sheet date. In May of 2011, a settlement was reached that ended the litigation whereby MTY Tiki Ming Enterprises Inc. received a compensation of \$1,247,444 from the sellers, which was made of \$205,000 received in cash and \$1,042,444 as an offset from the remaining holdbacks and withholding taxes.

A holdback of \$750,000 has been completely used up since acquisition that pertained to events that had occurred prior to the acquisition date. As a result, the retention of this holdback does not affect the purchase price.

The allocation of the purchase price of the acquisition is as follows:

	\$
<u>Consideration paid</u>	
Share purchase	9,729,235
Repayment of long-term debt	6,750,000
Post closing adjustments	(1,247,444)
Acquisition costs	29,091
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Total purchase price	15,260,882

#### Net assets acquired:

##### **Current Assets**

Cash	127,381
Accounts receivable	2,039,936
Inventory	368,768
Franchise locations under construction held for resale	627,542
Prepaid expenses	196,000
Future income taxes	1,290,000
<hr/>	
	4,649,627

Future income taxes	4,458,559
Property, plant and equipment	1,584,724
Franchise rights	1,016,000
Trademarks	4,096,000
Distribution agreements	272,000
Goodwill (not tax deductible)	3,154,759
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	19,231,669

##### **Current Liabilities**

Accounts payable and accrued liabilities	3,970,787
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**MTY FOOD GROUP INC.**

**Notes to the consolidated financial statements**

As at May 31, 2011

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Total purchase price

15,260,882

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# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

As at May 31, 2011

unaudited

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### 4. Temporary investments

Temporary investments are comprised of short-term notes recorded at fair value. They have maturity dates between June 2011 and April 2012 and have rates of return between 1.02% and 1.62% (0.82% to 1.45% in November 2010).

### 5. Inventories

Inventories expensed during the three and six-month periods were \$4,037,603 and \$8,014,902 respectively (2010 - \$4,485,422 and \$7,135,313).

### 6. Loans receivable

The loans receivable result from the sales of franchises and consist of the following:

	<u>May 31, 2011</u>	<u>November 30, 2010</u>
	\$	\$
Loans receivable, carrying no interest and without terms of repayment	<b>93,287</b>	-
Loans receivable bearing interest between nil and 9% per annum, receivable in monthly instalments of \$27,441 in aggregate, including principal and interest, ending in April 2017	<b>1,073,051</b>	1,244,686
	<b>1,166,338</b>	1,244,686
Current portion	<b>(382,853)</b>	(336,067)
	<b>783,485</b>	908,619

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The capital repayments in subsequent years will be:

	\$
12 months ending May 2012	382,853
12 months ending May 2013	203,777
12 months ending May 2014	199,800
12 months ending May 2015	160,118
12 months ending May 2016	55,271
Thereafter	<b>164,519</b>
	<b>1,166,338</b>

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# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

As at May 31, 2011

unaudited

### 7. Capital assets

	<u>May 31, 2011</u>		
	<u>Cost</u>	<u>Accumulated</u>	<u>Net book</u>
	\$	amortization	value
Corporate-owned locations			
Equipment	1,489,692	490,511	999,181
Leasehold improvements	1,338,397	553,294	785,103
Computer hardware	42,000	32,444	9,556
Land	1,847,484	-	1,847,484
Buildings	3,088,266	73,147	3,015,119
Equipment	2,330,584	310,086	2,020,498
Computer hardware	434,918	245,636	189,282
Computer software	176,756	119,386	57,370
Leasehold improvements	1,573,721	704,236	869,485
Rolling stock	39,558	17,781	21,777
	<u>12,361,376</u>	<u>2,546,521</u>	<u>9,814,855</u>

	<u>November 30, 2010</u>		
	<u>Cost</u>	<u>Accumulated</u>	<u>Net book</u>
	\$	amortization	value
Corporate-owned locations			
Equipment	1,659,267	497,509	1,161,758
Leasehold improvements	1,624,452	643,851	980,601
Computer hardware	42,000	30,764	11,236
Land	1,285,281	-	1,285,281
Buildings	2,064,144	18,604	2,045,540
Equipment	557,784	161,687	396,097
Computer hardware	409,944	214,709	195,235
Computer software	163,148	105,249	57,899
Leasehold improvements	1,624,204	646,373	977,831
Rolling stock	39,558	12,570	26,988
	<u>9,469,782</u>	<u>2,331,316</u>	<u>7,138,466</u>

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

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### 8. Intangible assets

	May 31, 2011		
	Cost	Accumulated amortization	Net book value
	\$	\$	\$
Franchise and master franchise rights <sup>(1)</sup>	31,375,604	12,014,337	19,361,267
Trademarks	14,856,855	-	14,856,855
Leases	1,000,000	555,294	444,706
Other	504,725	421,625	83,100
	<b>47,737,184</b>	<b>12,991,256</b>	<b>34,745,928</b>

	November 30, 2010		
	Cost	Accumulated amortization	Net book value
	\$	\$	\$
Franchise and master franchise rights <sup>(1)</sup>	31,375,604	10,613,665	20,761,939
Trademarks	14,856,855	-	14,856,855
Leases	1,000,000	481,116	518,884
Other	504,725	376,289	128,436
	<b>47,737,184</b>	<b>11,471,070</b>	<b>36,266,114</b>

<sup>(1)</sup> Franchise and master franchise rights include an amount of \$1,500,000 (\$1,500,000 in November 2010) of unamortizable master franchise right.

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

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### 9. Goodwill

The changes in the carrying amount of goodwill for the six months ended May 31, 2011 are as follows:

	<u>May 31, 2011</u>
	\$
Balance, beginning of the year	7,124,751
Goodwill acquired during the year (Note 3)	300,000
Adjustment of purchase price following settlement of litigation (Note 3)	1,450,318
Balance, end of period	<u>8,875,069</u>

### 10. Bank indebtedness

As at May 31, 2011, the Company has an authorized operating line of credit of \$5,000,000. Bank indebtedness is secured by a moveable hypothec on all the assets of the Company. The interest rate charged is the bank's annual prime rate (2.25% on May 31, 2011) plus 1.00%. Under the terms of the line of credit, the Company must satisfy a funded debt to EBITDA ratio of 1 to 1, a current ratio of 1.45 to 1, and a debt service coverage ratio of 1.8 to 1. The company is in compliance with all these ratios. The operating line of credit is payable on demand and is renewable annually.

### 11. Deferred revenue and deposits

	<u>May 31, 2011</u>	<u>November 30, 2010</u>
	\$	\$
Franchise fee deposits	763,583	903,876
Distribution rights	436,621	590,127
	<u>1,200,204</u>	1,494,003
Current portion	<u>(1,192,696)</u>	<u>(1,485,295)</u>
	<u>7,508</u>	8,708

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

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### 12. Long-term debt

	<u>May 31, 2011</u>	<u>November 30, 2010</u>
	\$	\$
Non-interest bearing holdbacks on acquisition, repayable upon resolution of remaining disputes and litigation related to events having occurred prior to acquisition	<b>178,595</b>	179,070
Non-interest bearing holdbacks on acquisition, repayable between March 2012 and September 2013	<b>930,000</b>	961,518
Bank loans backed by the assets of two subsidiaries	-	125,916
Non-interest bearing holdbacks and withholding taxes on the acquisition of Country Style Food Services Holdings Inc., repayable at various dates, due no later than 2011	-	1,253,309
Bank loan bearing interest at the bank's prime plus 0.50%, secured by the capital assets of a subsidiary, repayable in fixed monthly capital repayments at \$24,305.56 plus interest. The first capital repayment is due in December 2011 <sup>(i)</sup>	<b>3,500,000</b>	-
Mandatorily redeemable preferred shares, non-cumulative, redeemable in three yearly installments beginning December 2011, with redemption value based on the performance of a subsidiary	<b>300,000</b>	-
Non-interest bearing loans from non-controlling shareholders of subsidiaries with no terms of repayment	<b>110,000</b>	283,400
	<b>5,018,595</b>	2,803,213
Current portion	<b>(1,092,428)</b>	(1,873,213)
	<b>3,926,167</b>	930,000

<sup>(i)</sup> This loan is subject to restrictive covenants beginning in our 2012 fiscal year. The requirements are to maintain certain working capital, interest coverage and debt to equity ratios.

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

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### 13. Capital stock

Authorized, unlimited number of common shares without nominal or par value

	<u>May 31, 2011</u>		<u>November 30, 2010</u>	
	<u>Number</u>	<u>Amount</u>	<u>Number</u>	<u>Amount</u>
		\$		\$
Balance, beginning and end of period	<b>19,120,567</b>	<b>19,792,468</b>	19,120,567	19,792,468

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### 14. Stock options

Under various plans, the Company may grant stock options on the common shares at the discretion of the Board of Directors, to senior executives, directors and certain key employees. Of the 3,000,000 common shares initially reserved for issuance, 699,500 were available for issuance under the share option plan as at May 31, 2011. There are no options outstanding as at May 31, 2011.

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

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### 15. Financial instruments

In the normal course of business, the Company uses various financial instruments which by their nature involve risk, including market risk and the credit risk of non performance by counterparties. These financial instruments are subject to normal credit standards, financial controls, risk management as well as monitoring procedures.

#### *Fair value of recognized financial instruments*

Following is a table which sets out the fair values of recognized financial instruments using the valuation methods and assumptions described below:

	<u>May 31, 2011</u>		<u>November 30, 2010</u>	
	<u>Carrying value</u>	<u>Fair value</u>	<u>Carrying value</u>	<u>Fair value</u>
	\$	\$	\$	\$
Financial assets				
Cash	2,622,361	2,622,361	5,636,912	5,636,912
Temporary investments	29,470,951	29,470,951	23,383,261	23,383,261
Accounts receivable	8,910,033	8,910,033	7,577,435	7,577,435
Loans receivable	1,166,338	1,166,338	1,244,686	1,244,686
Other receivable	-	-	2,697,762	N/A
Deposits	121,412	121,412	45,292	45,292
Financial liabilities				
Accounts payable and accrued liabilities	11,417,490	11,417,490	12,529,748	12,529,748
Long-term debt	5,018,595	5,016,083	2,803,213	2,786,336

#### *Determination of fair value*

The following methods and assumptions were used to estimate the fair values of each class of financial instruments:

**Accounts receivable, deposits, accounts payable and accrued liabilities** - The carrying amounts approximate fair values due to the short maturity of these financial instruments.

**Cash and temporary investments** - The carrying amounts are reflected at market values, which are determined by quoted prices in active markets for identical securities.

**Loans receivable** - The loans receivable bear interest at market rates and therefore it is management's opinion that the carrying value approximates the fair value.

**Other receivable** - The other receivable was the result of post-closing adjustments claimed by the Company from the sellers of Country Style Food Services Holdings Inc. in accordance with the provisions of the purchase agreement. The litigation has been settled during the second quarter of our 2011 fiscal period.

**Long-term debt** - The fair value of long-term debt is determined using the present value of future cash flows under current financing agreements based on the Company's current rate of return on its treasury bank accounts.

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

As at May 31, 2011

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### 15. Financial instruments (cont.)

#### *Risk management policies*

The Company, through its financial assets and liabilities, is exposed to various risks. The following analysis provides a measurement of risks as at the balance sheet date of May 2011.

#### **Credit risk**

The Company's credit risk is primarily attributable to its trade receivables. The amounts disclosed in the balance sheet are net of allowances for bad debts, estimated by the Company's management based on prior experience and their assessment of the current economic environment. The Company believes that the credit risk of accounts receivable is limited for the following reasons:

- The Company's broad client base is spread mostly across Canada.
- The Company accounts for a specific bad debt provision when management considers that the expected recovery is less than the actual account receivable.

The following table sets forth details of the age receivables that are not overdue as well as an analysis of overdue amounts and the related allowance for doubtful accounts:

	<u>May 31, 2011</u>	<u>November 30, 2010</u>
	\$	\$
Total accounts receivable	9,650,827	8,360,696
Less: Allowance for doubtful accounts	740,794	783,261
Total accounts receivable, net	<b>8,910,033</b>	7,577,435
Of which:		
Not past due	6,238,861	5,665,888
Past due for more than one day but for no more than 30 days	721,520	255,948
Past due for more than 31 days but for no more than 60 days	466,067	217,314
Past due for more than 61 days	1,483,585	1,438,285
Total accounts receivable, net	<b>8,910,033</b>	7,577,435
Allowance for doubtful accounts beginning of year	783,261	754,110
Additions	182,132	384,531
Write-off	(224,599)	(355,380)
Allowance for doubtful accounts end of period	<b>740,794</b>	783,261

The credit risk on cash and temporary investments is limited because the Company invests its excess liquidity in high quality financial instruments.

The credit risk on the loans receivable is similar to that of accounts receivable. There is currently no allowance for doubtful accounts applicable to the loans receivable.

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

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### 15. Financial instruments (cont.)

#### Foreign exchange risk

The Company has entered into a contract to minimize its exposure to fluctuations in foreign currencies, mainly on purchases of coffee. As of May 31, 2011, the total value of such contracts was approximately \$490,000. Immediate liquidation of the contracts at May 31, 2011 would have resulted in a loss of \$5,000.

Other than the above-mentioned contracts, the Company has minimal exposure to the US\$ and is subject to fluctuations as a result of exchange rate variations to the extent that transactions are made in the currency. The Company considers this risk to be relatively limited.

#### Interest rate risk

The Company is exposed to interest rate risk with regards to cash, temporary investments and its operating line of credit.

#### Liquidity risk

The Company actively maintains credit facilities to ensure it has sufficient available funds to meet current and foreseeable financial requirements at a reasonable cost.

The following are the contractual maturities of financial liabilities as at May 31, 2011:

	Carrying Amount	Contractual Cash Flows	0 to 6 Months	6 to 12 Months	12 to 24 Months
	\$	\$	\$	\$	\$
Accounts payable and accrued liabilities	11,417,490	11,417,490	11,417,490	-	-
Long-term debt	5,018,595	5,018,595	288,595	803,833	391,667
	<u>16,436,085</u>	<u>16,436,085</u>	<u>11,706,085</u>	<u>803,833</u>	<u>391,667</u>

The following are the contractual maturities of financial liabilities as at November 30, 2010:

	Carrying Amount	Contractual Cash Flows	0 to 6 Months	6 to 12 Months	12 to 24 Months
	\$	\$	\$	\$	\$
Accounts payable and accrued liabilities	12,529,748	12,529,748	12,529,748	-	-
Long-term debt	2,803,213	2,803,213	1,873,213	-	558,000
	<u>15,332,961</u>	<u>15,332,961</u>	<u>14,402,961</u>	<u>-</u>	<u>558,000</u>



# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

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### 16. Capital Disclosures

The Company's objectives when managing capital are:

- 1- To safeguard the Company's ability to obtain financing should the need arise;
- 2- To provide an adequate return to its shareholders;
- 3- To maintain financial flexibility in order to have access to capital in the event of future acquisitions.

The company defines its capital as follows:

- 1- Shareholders' equity;
- 2- Long-term debt including the current portion;
- 3- Deferred revenue including the current portion;
- 4- Cash and temporary investments.

The Company's financial strategy is designed and formulated to maintain a flexible capital structure consistent with the objectives stated above and to respond to changes in economic conditions and the risk characteristics of the underlying assets. The Company may invest in longer or shorter-term investments depending on eventual liquidity requirements.

The Company monitors capital on the basis of the debt-to-equity ratio. The debt-to-equity ratios at May 31, 2011 and November 30, 2010 were as follows:

	<u>May 31, 2011</u>	<u>November 30, 2010</u>
	\$	\$
Debt	20,171,129	20,283,984
Equity	81,500,252	76,198,185
Debt-to-equity ratio	0.25	0.27

During the first quarter of 2011, the addition of \$3,800,000 of debt related to the acquisition discussed in Note 3 caused the ratio to go up slightly. During the second quarter of 2011, the settlement of the post-closing adjustments that were under litigation (Note 3), which were part of the Company's liabilities, combined with the income generated by the Company, reduced the debt-to-equity ratio. The Company intends to reduce its total debt with the positive cash flows generated from its operations. Maintaining a low debt-to-equity ratio is a priority in order to permit the Company to secure financing at a reasonable cost for future acquisitions.

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

As at May 31, 2011

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### 17. Franchise fees

Included in revenue from franchise locations are initial franchise fees in the amount of \$947,374 (\$1,369,848 in 2010).

### 18. Restructuring

During the second quarter, the Company has undertaken a restructuring of its Country Style operations following unsatisfactory performances. The total cost of the terminations incurred during the second quarter was \$396,579; no additional terminations are expected as part of this restructuring activity, but some of the provided amounts are still being negotiated and could therefore vary from the original estimate. As at May 31, 2011, \$363,727 remains in liabilities.

### 19. Commitments

The Company has entered into various long-term leases and has sub-leased substantially all of the premises based on the same terms and conditions as the original lease to unrelated franchisees. The minimum rentals, exclusive of occupancy and escalation charges, and additional rent paid on a percentage of sales basis, payable under the leases are as follows:

	<u>Lease commitments</u>	<u>Sub leases</u>	<u>Net commitments</u>
	\$	\$	\$
12 months ending May 2012	35,609,448	34,002,164	1,607,284
12 months ending May 2013	33,097,207	31,576,541	1,520,666
12 months ending May 2014	30,757,838	29,425,953	1,331,885
12 months ending May 2015	27,785,210	26,667,845	1,117,365
12 months ending May 2016	23,756,015	22,820,347	935,668
Thereafter	66,020,724	63,129,580	2,891,144
	<u>217,026,442</u>	<u>207,622,430</u>	<u>9,404,012</u>

The Company has entered into supplier agreements for purchases of coffee beans, wheat, sugar and shortening for delivery dates ranging from July 2011 to September 2011. The total commitment amounts to approximately \$1,124,000. Based on market rates at May 31, 2011, a loss of \$23,000 would result from immediate liquidation of all contracts.

### 20. Guarantee

The Company has provided a guarantee in the form of a letter of credit for an amount of \$45,000.

### 21. Contingent liabilities

The Company is involved in legal claims associated with its current business activities, the outcome of which is not determinable. Management believes that these legal claims will have no significant impact on the consolidated financial statements of the Company.

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

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### 22. Income taxes

Variations of income tax expense from the basic Canadian Federal and Provincial combined tax rates applicable to income from operations before income taxes are as follows:

	<u>May 31, 2011</u>		<u>May 31, 2010</u>	
	\$	%	\$	%
Combined income tax rate	2,793,054	28.5	3,055,334	30.5
Add effect of:				
Impact of disposition of capital property	(95,572)	(1.0)	60,135	0.6
Permanent impact of tax assessment	-	-	57,935	0.6
Non-deductible items	8,317	0.1	3,852	0.0
Variation in tax reserves	(45,885)	(0.5)	-	-
Adjustments in prospective tax rates	(31,046)	(0.3)	-	-
Losses in a subsidiary for which no future income tax asset was recorded	13,750	0.1	-	-
Adjustment to 2010 provisions	(38,000)	(0.4)	-	-
Other – net	(20,788)	(0.2)	(14,908)	(0.1)
<b>Provision for income taxes</b>	<b>2,583,830</b>	<b>26.4</b>	<b>3,162,348</b>	<b>31.6</b>

As at May 31, 2011 there were approximately \$6,706,035 of net allowable capital losses which may be applied against capital gains for future years and be carried forward indefinitely. The future income tax benefit of these capital losses has not been recognized. The Company also has non-capital losses carry-forwards of \$226,918 which may be used to reduce future years' taxable income. The future income tax benefit of the non capital losses has been recognized.

Significant components of future income tax assets and liabilities are as follows:

	<u>May 31, 2011</u>	<u>November 30, 2010</u>
	\$	\$
Future income tax assets		
Non-capital loss carry-forward	1,265,297	3,561,864
Future income tax liabilities		
Capital assets	(35,364)	(61,834)
Intangible assets	2,570,204	2,667,716
	<b>2,534,840</b>	<b>2,605,882</b>

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

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### 23. Earnings per share

The following table provides a reconciliation between the number of basic and fully diluted shares outstanding:

	<b>Three months ended May 31, 2011</b>	<b>Six months ended May 31, 2011</b>	Three months ended May 31, 2010	Six months ended May 31, 2010
Weighted daily average number of common shares	<b>19,120,567</b>	<b>19,120,567</b>	19,120,567	19,120,567
Diluted effect of stock options	-	-	-	-
<b>Weighted average number of diluted common shares</b>	<b>19,120,567</b>	<b>19,120,567</b>	19,120,567	19,120,567

### 24. Segmented Information

The Company's activities are comprised of Franchise operations, Corporate store operations, Distribution operations and Food processing operations. The Company considers its Real estate activities as part of the franchise operations segment.

6-month period ended May 31, 2011:

	Franchising	Corporate	Distribution	Processing	Intercompany	Total
	\$	\$	\$	\$	\$	\$
Operating Revenues	25,745,854	4,927,530	2,772,007	2,765,421	(379,167)	35,831,645
Operating expenses	14,271,612	4,924,136	2,476,562	2,846,858	(379,167)	24,140,001
Operating margin	11,474,242	3,394	295,445	(81,437)	-	11,691,644
Other expenses						
Amortization- capital assets	318,778	242,449	3,505	160,675	-	725,407
Amortization- intangible assets	1,520,189	-	-	-	-	1,520,189
Interest on long-term debt	-	935	-	61,987	-	62,922
Other income						
Foreign exchange gain (loss)	(37,412)	-	-	-	-	(37,412)
Interest income	182,183	-	-	-	-	182,183
Gain (loss) on disposal	668,871	-	-	-	-	668,871
Restructuring	(396,579)	-	-	-	-	(396,579)
Operating income	10,052,338	(239,990)	291,940	(304,099)	-	9,800,189
Current income taxes						314,098
Future income taxes						2,269,732
Income before non-controlling interest						7,216,359
Non-controlling interest						(193,441)
Net income						7,022,918

# MTY FOOD GROUP INC.

## Notes to the consolidated financial statements

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### 24. Segmented Information (cont.)

6-month period ended May 31, 2010

	Franchising	Corporate	Distribution	Processing	Intercompany	Total
	\$	\$	\$	\$	\$	\$
Operating Revenues	27,453,894	4,147,052	-	-	-	31,600,946
Operating expenses	15,947,241	3,537,821	-	-	-	19,485,062
Operating margin	11,506,653	609,231	-	-	-	12,115,884
Other expenses						
Amortization- capital assets	207,622	242,128	-	-	-	449,750
Amortization- intangible assets	1,526,048	-	-	-	-	1,526,048
Other income						
Foreign exchange gain (loss)	3,189	-	-	-	-	3,189
Interest income	71,379	-	-	-	-	71,379
Gain (loss) on disposal	(197,165)	-	-	-	-	(197,165)
Operating income	9,650,386	367,103	-	-	-	10,017,489
Current income taxes						3,101,357
Future income taxes						60,991
Income before non-controlling interest						6,855,141
Non-controlling interest						(42,407)
Net income						6,812,734

# MTY FOOD GROUP INC.

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### 25. Statement of cash flows

Net changes in non-cash working capital balances relating to continuing operations are as follows:

	<b>Three months ended May 31, 2011</b>	<b>Six months ended May 31, 2011</b>	<b>Three months ended May 31, 2010</b>	<b>Six months ended May 31, 2010</b>
	\$	\$	\$	\$
Accounts receivable	(1,497,761)	(1,332,598)	(757,674)	(759,963)
Income taxes receivable	(926,263)	(2,192,995)	66,169	-
Inventory	(107,602)	(192,506)	(11,873)	12,834
Franchise locations under construction held for resale	(653,188)	60,530	88,541	202,364
Loans receivable	137,399	78,348	(353,357)	(315,024)
Other receivable	205,000	205,000	-	-
Prepaid expenses	(12,503)	(60,046)	(22,626)	(57,748)
Deposits	4,177	(76,120)	5,449	(51,251)
Accounts payable and accrued liabilities	143,366	(1,290,340)	286,477	648,227
Income taxes payable	-	(851,138)	388,023	343,991
	<b>(2,707,375)</b>	<b>(5,651,865)</b>	<b>(310,871)</b>	<b>23,430</b>

Supplemental disclosure of cash flows

Income taxes paid	<b>1,155,183</b>	<b>3,406,021</b>	1,558,562	2,848,400
Income tax refund received	<b>36,917</b>	<b>36,917</b>	91,034	91,034

### 26. Comparative Figures

Certain comparative figures have been reclassified to conform to the current year's presentation.

### 27. Subsequent event

In April 2011, the Company entered into an agreement to acquire the assets of Jugo Juice International Inc., Jugo Juice Canada Inc. and Jugo Juice Western Canada Inc. The transaction is scheduled to close in July 2011.