Condensed interim consolidated financial statements of

# MTY FOOD GROUP INC.

For the nine-month periods ended August 31, 2014 and August 31, 2013

### Condensed interim consolidated statements of comprehensive income

For the three and nine-month periods ended August 31, 2014 and August 31, 2013

(unaudited)

#### (in thousands of Canadian dollars except per share amounts)

Notice: The condensed interim consolidated financial statements of MTY Food Group Inc. for the nine-month periods ended August 31, 2014 and August 31, 2013 have not been reviewed by an external auditor.

2014         2013         2013         2013           \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         <		Three months	Nine months	Three months	Nine months
2014         2013         2013         2013           \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         <		ended	ended	ended	ended
\$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$		August 31,	August 31,	August 31,	August 31,
Revenue (notes 18 and 25)         30,234         85,238         25,130         73,10           Expenses         Operating expenses (notes 19 and 25)         19,719         53,898         14,609         44,22           Depreciation – property, plant and equipment         358         864         315         82           Amortization – intangible assets         1,486         4,372         977         2.92           Interest on long-term debt         21,713         59,445         15,975         48,19           Other income (charges)         (13)         16         17         5           Foreign exchange gain (loss)         (13)         16         17         5           Gain on redemption of preferred shares         100         100         -         -           Gain (loss) on disposal of property, plant and equipment         736         1,090         (4)         -           Other income         (37)         -         -         -         -         -           Income taxes (note 24)         (234)         549         319         25         -           Current         2,650         6,667         2,282         6,60         0.283         19,837         6,684         18,48           Net income (loss)		2014		2013	2013
Expenses         Operating expenses (notes 19 and 25)         19,719         53,898         14,609         44,22           Depreciation – property, plant and equipment         358         864         315         82           Amortization – intangible assets         1,486         4,372         977         2,92           Interest on long-term debt         150         311         74         22           21,713         59,445         15,975         48,19           Other income (charges)         (13)         16         17         25           Foreign exchange gain (loss)         (13)         16         17         25           Gain on redemption of preferred shares         100         100         -         -           Gain (loss) on disposal of property, plant and equipment         736         1,30         44           income before taxes         9,354         27,053         9,285         25,34           (ncome taxes (note 24)         2         2         2         2         2         2         2         319         25         2         2         2         4         319         25         2         2         6         60         2         6         6         319         2		\$	\$	\$	\$
Operating expenses (notes 19 and 25)       19,719       53,898       14,609       44,22         Depreciation - property, plant and equipment       358       864       315       82         Amortization - intangible assets       1,486       4,572       977       2.92         Interest on long-term debt       150       311       74       22         21,713       59,445       15,975       48,19         Other income (charges)       7       54       117       33         Foreign exchange gain (loss)       (13)       16       17       5         Interest income       47       54       117       33         Gain on redemption of preferred shares       100       100       -         Gain (loss) on disposal of property, plant and equipment       736       1,090       (4)         Other income       (37)       -       -       -         Recent taxes       9,354       27,053       9,285       25,34         Income taxes (note 24)       10       130       44         income taxes (note 24)       2,650       6,667       2,282       6,601         Current       2,650       6,667       2,282       6,601       6.85 <t< td=""><td>Revenue (notes 18 and 25)</td><td>30,234</td><td>85,238</td><td>25,130</td><td>73,100</td></t<>	Revenue (notes 18 and 25)	30,234	85,238	25,130	73,100
Operating expenses (notes 19 and 25)       19,719       53,898       14,609       44,22         Depreciation - property, plant and equipment       358       864       315       82         Amortization - intangible assets       1,486       4,572       977       2.92         Interest on long-term debt       150       311       74       22         21,713       59,445       15,975       48,19         Other income (charges)       7       54       117       33         Foreign exchange gain (loss)       (13)       16       17       5         Interest income       47       54       117       33         Gain on redemption of preferred shares       100       100       -         Gain (loss) on disposal of property, plant and equipment       736       1,090       (4)         Other income       (37)       -       -       -         Recent taxes       9,354       27,053       9,285       25,34         Income taxes (note 24)       10       130       44         income taxes (note 24)       2,650       6,667       2,282       6,601         Current       2,650       6,667       2,282       6,601       6.85 <t< td=""><td>Expenses</td><td></td><td></td><td></td><td></td></t<>	Expenses				
Amortization - intangible assets       1,486       4,372       977       2,92         Interest on long-term debt       150       311       74       22         21,713       59,445       15,975       48,19         Other income (charges)       (13)       16       17       5         Foreign exchange gain (loss)       (13)       16       17       5         Interest income       47       54       117       33         Gain on redemption of preferred shares       100       100       -         Gain (loss) on disposal of property, plant and equipment       736       1,090       (4)         Other income       9,354       27,053       9,285       25,34         Income before taxes       9,354       27,053       9,285       25,34         Income taxes (note 24)       240       549       319       25         Current       2,650       6,667       2,282       6,600         Deferred       (234)       549       319       25         Vet income and comprehensive income       6,938       19,837       6,684       18,48         Net income (loss) and comprehensive income (loss) attributable or       0       2       (75         Ow	Operating expenses (notes 19 and 25)	19,719	53,898	14,609	44,225
Interest on long-term debt         150         311         74         22           21,713         59,445         15,975         48,19           Other income (charges)         (13)         16         17         5           Foreign exchange gain (loss)         (13)         16         17         5           Interest income         47         54         117         33           Gain on redemption of preferred shares         100         100         -           Gain (loss) on disposal of property, plant and equipment         736         1,090         (4)           Other income         (37)         -         -         -           Recent taxes         9,354         27,053         9,285         25,34           Income taxes (note 24)         -         -         -         -           Current         2,650         6,667         2,822         6,600           Deferred         (234)         549         319         25           2.416         7,216         2,601         6,855           Net income (loss) and comprehensive income (loss) attributable         -         -         -           Owners         7,099         19,905         6,682         18,56 <td>Depreciation – property, plant and equipment</td> <td>358</td> <td>864</td> <td>315</td> <td>824</td>	Depreciation – property, plant and equipment	358	864	315	824
21,713         59,445         15,975         48,19           Other income (charges)         Foreign exchange gain (loss)         (13)         16         17         2           Interest income         47         54         117         38           Gain (loss) on disposal of property, plant and equipment         736         1,090         (4)           Other income         (37)         -         -           833         1,260         130         44           income before taxes         9,354         27,053         9,285         25,34           income taxes (note 24)         Current         2,650         6,667         2,282         6,600           Deferred         (234)         549         319         25         25         25,44           Net income and comprehensive income         6,938         19,837         6,684         18,48           Net income (loss) and comprehensive income (loss) attributable         0:         2         (75           Owners         7,099         19,905         6,682         18,56           Non controlling interest         (161)         (68)         2         (75           Earnings per share (note 16)         3asic         0.37         1.04         0.	Amortization – intangible assets	1,486	4,372	977	2,922
Other income (charges)         (13)         16         17         55           Foreign exchange gain (loss)         (13)         16         17         55           Interest income         47         54         117         33           Gain on redemption of preferred shares         100         100         -           Gain (loss) on disposal of property, plant and equipment         736         1,090         (4)           Other income         (37)         -         -         -           833         1,260         130         44           income before taxes         9,354         27,053         9,285         25,34           (income taxes (note 24)         -         -         -         -           Current         2,650         6,667         2,282         6,60           Deferred         (234)         549         319         25           Current         2,616         7,216         2,601         6,85           Net income and comprehensive income (loss) attributable         -         -         -           0:         -         -         -         -         -           Owners         7,099         19,905         6,682         18,56	Interest on long-term debt	150	311	74	225
Foreign exchange gain (loss)       (13)       16       17       55         Interest income       47       54       117       33         Gain on redemption of preferred shares       100       100       -         Gain (loss) on disposal of property, plant and equipment       736       1.090       (4)         Other income       (37)       -       -         833       1,260       130       44         income before taxes       9,354       27,053       9,285       25,34         Income taxes (note 24)       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - <t< td=""><td></td><td>21,713</td><td>59,445</td><td>15,975</td><td>48,196</td></t<>		21,713	59,445	15,975	48,196
Interest income       47       54       117       38         Gain on redemption of preferred shares       100       100       -       -         Gain (loss) on disposal of property, plant and equipment       736       1,090       (4)         Other income       (37)       -       -       -         833       1,260       130       44         income       (37)       -       -       -         Recent taxes       9,354       27,053       9,285       25,34         Income taxes (note 24)       -       -       -       -         Current       2,650       6,667       2,282       6,600         Deferred       (234)       549       319       25         2,416       7,216       2,601       6,85         Net income and comprehensive income (loss) attributable io:       -       -       -         Owners       7,099       19,905       6,682       18,56         Net income (loss) and comprehensive income (loss) attributable io:       -       -       -         0:       -       -       -       -       -         Downers       7,099       19,905       6,682       18,48       - </td <td>Other income (charges)</td> <td></td> <td></td> <td></td> <td></td>	Other income (charges)				
Gain on redemption of preferred shares       100       100       -         Gain (loss) on disposal of property, plant and equipment       736       1,090       (4)         Other income       (37)       -       -         833       1,260       130       44         income before taxes       9,354       27,053       9,285       25,34         Income taxes (note 24)       -       -       -       -         Current       2,650       6,667       2,282       6,60         Deferred       (234)       549       319       25         2,416       7,216       2,601       6,85         Net income and comprehensive income       6,938       19,837       6,684       18,48         Net income (loss) and comprehensive income (loss) attributable       -       -       -       -         Owners       7,099       19,905       6,682       18,56       10,683       2       7         Obmers (note 16)       6,938       19,837       6,684       18,48       -       -       -       -       -         Searnings per share (note 16)       -       -       -       -       -       -       -       -       -       -		(13)	16	17	54
Gain (loss) on disposal of property, plant and equipment       736       1,090       (4)         Other income       (37)       -       -         833       1,260       130       44         Income before taxes       9,354       27,053       9,285       25,34         Income taxes (note 24)       2,650       6,667       2,282       6,600         Deferred       (234)       549       319       25         Current       2,650       6,667       2,282       6,600         Deferred       (234)       549       319       25         Net income and comprehensive income       6,938       19,837       6,684       18,48         Net income (loss) and comprehensive income (loss) attributable to:       7,099       19,905       6,682       18,56         Owners       7,099       19,837       6,684       18,48         Searnings per share (note 16)       337       1,04       0.35       0.9	Interest income	47	54	117	383
Other income         (37)         -         -           833         1,260         130         44           income before taxes         9,354         27,053         9,285         25,34           Income taxes (note 24)         -         -         -         -           Current         2,650         6,667         2,282         6,601           Deferred         (234)         549         319         25	Gain on redemption of preferred shares	100	100	-	-
Other income         (37)         -         -           833         1,260         130         44           income before taxes         9,354         27,053         9,285         25,34           income taxes (note 24)         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	Gain (loss) on disposal of property, plant and equipment	736	1,090	(4)	6
833       1,260       130       44         income before taxes       9,354       27,053       9,285       25,34         Income taxes (note 24)       2,650       6,667       2,282       6,60         Deferred       (234)       549       319       25         2,416       7,216       2,601       6,85         Net income and comprehensive income       6,938       19,837       6,684       18,48         Net income (loss) and comprehensive income (loss) attributable		(37)	-	-	-
Income taxes (note 24)       2,650       6,667       2,282       6,60         Deferred       (234)       549       319       25         2,416       7,216       2,601       6,85         Net income and comprehensive income       6,938       19,837       6,684       18,48         Net income (loss) and comprehensive income (loss) attributable       549       19,905       6,682       18,56         Owners       7,099       19,905       6,682       18,56       161       (68)       2       (79         Owners       7,093       19,905       6,684       18,48       18,48       18,48         Earnings per share (note 16)       6,937       1,04       0.35       0.9		833	1,260	130	443
Current Deferred         2,650         6,667         2,282         6,60	Income before taxes	9,354	27,053	9,285	25,347
Current Deferred         2,650         6,667         2,282         6,60	Income taxes (note 24)				
2,416         7,216         2,601         6,85           Net income and comprehensive income         6,938         19,837         6,684         18,48           Net income (loss) and comprehensive income (loss) attributable         6,938         19,905         6,682         18,56           Owners         7,099         19,905         6,682         18,56           Non controlling interest         (161)         (68)         2         (79           6,938         19,837         6,684         18,48           Earnings per share (note 16)         8asic         0,37         1.04         0.35         0.9		2,650	6,667	2,282	6,601
Net income and comprehensive income         6,938         19,837         6,684         18,48           Net income (loss) and comprehensive income (loss) attributable	Deferred	(234)	549	319	258
Net income (loss) and comprehensive income (loss) attributable         to:         Owners       7,099       19,905       6,682       18,56         Non controlling interest       (161)       (68)       2       (79)         6,938       19,837       6,684       18,48         Earnings per share (note 16)       Basic       0.37       1.04       0.35       0.9		2,416	7,216	2,601	6,859
To:       7,099       19,905       6,682       18,56         Owners       7,099       19,905       6,682       18,56         Non controlling interest       (161)       (68)       2       (79         6,938       19,837       6,684       18,48         Earnings per share (note 16)       0.37       1.04       0.35       0.9	Net income and comprehensive income	6,938	19,837	6,684	18,488
Non controlling interest         (161)         (68)         2         (79)           6,938         19,837         6,684         18,48           Earnings per share (note 16)         3asic         0.37         1.04         0.35         0.9	Net income (loss) and comprehensive income (loss) attributab to:	le			
Non controlling interest         (161)         (68)         2         (79)           6,938         19,837         6,684         18,48           Earnings per share (note 16)         3asic         0.37         1.04         0.35         0.9	Owners	7 099	19 905	6 682	18 567
6,938         19,837         6,684         18,48           Earnings per share (note 16)         0.37         1.04         0.35         0.9		,			(79)
Basic <b>0.37 1.04</b> 0.35 0.9					18,488
	Earnings per share (note 16)				
	Basic	0.37	1.04	0.35	0.97
	Diluted	0.37	1.04	0.35	0.97

See accompanying notes to the condensed interim consolidated financial statements

## Condensed interim consolidated statements of comprehensive income

For the three and nine-month periods ended August 31, 2014 and August 31, 2013

(unaudited)

(in thousands of Canadian dollars except per share amounts)

	Three	Nine	Three	Nine
	months	months	months	months
	ended	ended	ended	ended
	August 31, 2014	August 31, 2014	August 31, 2013	August 31, 2013
	\$	\$	\$	\$
Net earnings	6,938	19,837	6,684	18,488
Other comprehensive loss, net of income taxes				
Foreign exchange impact	(14)	(20)	-	-
Other comprehensive loss	(14)	(20)	-	-
Total comprehensive income	6,924	19,817	6,684	18,488
Total comprehensive income (loss) attributable to:				
Owners	7,085	19,885	6,682	18,567
Non controlling interest	(161)	(68)	2	(79)
	6,924	19,817	6,684	18,488

See accompanying notes to the condensed interim consolidated financial statements

## Condensed interim consolidated statements of financial position

as at August 31, 2014 and November 30, 2013

(unaudited)

(in thousands of Canadian dollars except per share amounts)

	August 31, 2014	November 30, 2013
	\$	\$
Assets		
Current assets		
Cash	9,274	6,13
Accounts receivable (note 6)	15,197	13,45
Inventories (note 7)	1,469	1,02
Loans receivable (note 8)	186	40
Investment in subsidiary held-for-sale (note 9)	1,364	1,37
Prepaid expenses and deposits	694	43
	28,184	22,82
Loans receivable (note 8)	560	57
Property, plant and equipment	5,207	6,21
Intangible assets (note 10)	103,024	96,97
Goodwill (note 11)	49,553	46,45
	186,528	173,04
	180,528	175,04
Liabilities		
Current liabilities	0.000	10.00
Line of credit (note 12)	8,000	12,00
Accounts payable and accrued liabilities	11,098	11,90
Provisions (note 13)	2,900	1,79
Income taxes payable	402	41
Deferred revenue and deposits (note 14)	4,045	3,65
Current portion of long-term debt (note 15)	2,473	2,70
	28,918	32,46
Long-term debt (note 15)	5,784	4,46
Deferred income taxes	6,078	5,30
	40,780	42,23
Commitments, guarantee and contingent liabilities		
(notes 21, 22 and 23)		
Shareholders' equity		
Equity attributable to owners		
Capital stock	19,792	19,79
Contributed surplus	481	48
Accumulated other comprehensive income	(14)	10
Retained earnings	120,615	105,99
···· ··· ··· ··· ··· ··· ··· ··· ··· ·	140,874	126,27
Equity attributable to non-controlling interest	4,874	4,53
	145,748	130,80
	186,528	173,044

See accompanying notes to the condensed interim consolidated financial statements Approved by the Board on October 7, 2014

...... "Stanley Ma"...... Director ...... "Claude St-Pierre"..... Director

### Condensed interim consolidated statements of changes in shareholders' equity

For the nine-month periods ended August 31, 2014 and August 31, 2013

(unaudited)

#### (in thousands of Canadian dollars except per share amounts)

Capital stock \$ 19,792	Contributed surplus \$ 481	Accumulated Other Comprehensive income \$	Retained earnings \$	<u>Total</u> \$	attributable to non- controlling interest	Total
stock \$	surplus \$	Comprehensive income	earnings		controlling interest	
		\$	\$	\$	¢	<i>ф</i>
		-	85,635	105,908	<b>\$</b> 155	<b>\$</b> 106,063
-	-	-	18,567	18,567	(79)	18,488
-	-	-	-	-	49	49
-	-	-	(4,015)	(4,015)	(110)	(4,125)
19,792	481	-	100,187	120,460	15	120,475
-	-	-	7,145	7,145	28	7,173
-	-	6	-	6	-	6
-	-	-	-	-	69	69
-	-	-	-	-	4,425	4,425
-	_	-	(1.339)	(1.339)	_	(1,339)
19,792	481	6	105,993	126,272	4,537	130,809
-	-	-	19,905	19,905	(68)	19,837
-	-	(20)	-	(20)	-	(20)
-	-	-	-	-	300	300
-	-	-	(407)	(407)	160	(247)
- 19 792		- (14)				(4,931) <b>145,748</b>
	-		6 6    	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	19,792 $481$ - $100,187$ $120,460$ -       -       - $7,145$ $7,145$ -       -       6       -       6         -       -       6       -       6         -       -       -       -       6         -       -       -       -       -         -       -       -       -       -         -       -       -       -       -         -       -       -       -       -         -       -       -       (1,339)       (1,339)         19,792       481       6       105,993       126,272         -       -       -       19,905       19,905         -       -       (20)       -       (20)         -       -       -       -       -         -       -       -       -       -       -         -       -       -       -       -       -         -       -       -       -       -       -         -       -       -       -       -       - <tr< td=""><td><math display="block">\begin{array}{c ccccccccccccccccccccccccccccccccccc</math></td></tr<>	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

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See accompanying notes to the condensed interim consolidated financial statements

\$

4,876

\$

4,015

### Condensed interim consolidated statements of cash flows

For the three and nine-month periods ended August 31, 2014 and August 31, 2013

(unaudited)

(in thousands of Canadian dollars except per share amounts)

	Three months ended August 31, 2014	Nine months ended August 31, 2014	Three months ended August 31, 2013	Nine months ended August 31, 2013
	\$	\$	\$	\$
Operating activities				
Net income	6,938	19,837	6,684	18,488
Items not affecting cash:	-,		- ,	-,
Interest on long-term debt	150	311	74	225
Depreciation – property, plant and equipment	358	864	315	824
Amortization – intangible assets	1,486	4,372	977	2,922
Loss (gain) on disposal of property, plant and equipment	(736)	(1,090)	4	(6)
Unrealized foreign exchange gain (loss)	(17)	(1,0)0) (2)	-	(0)
Unrealized foreign exchange gain or loss on other comprehensive	(17)	(2)		-
	(14)	( <b>20</b> )		
income	(14)	(20)	-	-
Gain on redemption of preferred shares	(100)	(100)	-	-
Change in fair value of investment in subsidiary held-for-sale	91	313	-	-
Income tax expense	2,416	7,216	2,601	6,859
Deferred revenue	436	390	(74)	511
	11,008	32,091	10,581	29,823
Income tax refunds received	148	323	197	624
Income taxes paid	(2,093)	(7,002)	(1,884)	(9,731)
Interest paid	(3)	(104)	(41)	(115)
Variation in financial position of subsidiary held for sale	(311)	(311)	-	-
Changes in non-cash working capital items (note 26)	(713)	(2,197)	(76)	(2,272)
Cash flows provided by operating activities	8,036	22,800	8,777	18,329
<b>Investing activities</b> Net cash outflow on acquisitions Additions to property, plant and equipment Additions to intangible assets Adjustment to price of acquisition	(11,391) (57) (138)	(11,391) (363) (163) (207)	(161) (84)	(945) (651) (224)
Proceeds on disposal of property, plant and equipment	1,037	1,760	21	135
Cash flows used in by investing activities	(10,549)	(10,364)	(224)	(1,685)
Financing activities Repayment of line of credit	-	(12,000)	-	-
Usage of line of credit	8,000	8,000		
Issuance of shares to non-controlling interest of subsidiaries	300	300	-	49
Share buyback paid to non-controlling shareholder	(300)	(300)	-	-
Repayment of long-term debt	-	(367)	(195)	(631)
Dividends paid to non-controlling shareholders of subsidiaries	(25)	(55)	(85)	(110)
Dividends paid	(1,626)	(4,876)	(1,338)	(4,015)
Cash flows provided by (used in) financing activities	6,349	(9,298)	(1,618)	(4,707)
Net increase in cash and cash equivalents	3,836	3,138	6,935	11,937
Cash and cash equivalents, beginning of period	5,438	6,136	38,038	33,036
Cash and cash equivalents, end of period	9,274	9,274	44,973	44,973

See accompanying notes to the condensed interim consolidated financial statements

## MTY FOOD GROUP INC. Table of Contents

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### Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited) (in thousands of Canadian dollars except per share amounts)

#### **1.** Description of the business

MTY Food Group Inc. (the "Company") is a franchisor in the quick service food industry. Its activities consist of franchising and operating corporate-owned locations under a multitude of banners. The Company also operates a distribution center and a food processing plant, both of which are located in the province of Quebec.

The Company is incorporated under the Canada Business Corporations Act and is listed on the Toronto Stock Exchange. The Company's head office is located at 8150, Autoroute Transcanadienne, Suite 200, Ville Saint-Laurent, Quebec.

### 2. Basis of preparation

The condensed interim consolidated financial statements have been prepared on a historical cost basis, except for derivative financial instruments that have been measured at fair value and for provisions that have been measured at management's best estimate. The condensed interim consolidated financial statements are presented in Canadian dollars, which is the functional currency of the Company, and tabular amounts are rounded to the nearest thousand (\$000) except when otherwise indicated.

#### **Statement of compliance**

The Company's condensed interim consolidated financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting and apply the same accounting policies as those described in the Company's annual consolidated financial statements for the year ended November 30, 2013, prepared in accordance with International Financial Reporting Standards ("IFRS"), issued by the International Accounting Standards Board ("IASB").

These condensed interim consolidated financial statements do not include all of the information required under IFRS for complete financial statements and they should therefore be read in conjunction with the Company's annual consolidated financial statements for the year ended November 30, 2013. The Company's annual consolidated financial statements are available on the SEDAR website at <u>www.sedar.com</u> and on the Company's website at <u>www.mtygroup.com</u>.

These condensed interim consolidated financial statements were authorized for issue by the Board of Directors on October 7, 2014.

#### Seasonality of interim operations

The operations of the Company can be seasonal and the results of operations for any interim period are not necessarily indicative of the results of operation for the full fiscal year or any future period.

### **2. Basis of preparation (continued)**

#### Estimates, judgments and assumptions

The preparation of the condensed interim consolidated financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, the disclosure of contingent assets and contingent liabilities at the date of the financial statements and reported amounts of revenues and expenses during the period. These estimates and assumptions are based on historical experience, other relevant factors and expectations of the future and are reviewed regularly. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future period affected. Actual results may differ from these estimates.

In preparing these condensed interim consolidated financial statements, the significant judgments made by management in applying the Company's accounting policies and key sources of estimation of uncertainty are as those applied and described in the Company's audited annual financial statements for the year ended November 30, 2013.

#### 3. Consolidation

a) Subsidiaries

An entity is considered as a subsidiary when it is controlled by the Company or indirectly through its subsidiaries. A Company controls an entity if and only if it has all of the following:

- Holds power over the entity;
- Is exposed or has rights to variable returns from its involvement with the entity; and
- Has the ability to use its power over the entity to affect the amount of returns it obtains.

Management must make significant judgments when it assesses these various elements and all related facts and circumstances as a whole to determine whether control exists.

The Company reassesses whether it controls an entity if facts and circumstances indicate that one or more of the above-listed points have changed. The consolidated financial statements include the Company's accounts and the accounts of its subsidiaries. Subsidiaries are consolidated from the date the Company obtains control until the date the Company ceases to have control. All intercompany balances, revenues and expenses and cash flows are fully eliminated upon consolidation. When necessary, adjustments are made to the financial statements of the subsidiaries in order to align their accounting policies with those of the Company.

#### b) Non-controlling interests

Non-controlling interests are recognized in equity separately from the equity attributable to the Company's shareholders. Changes in the Company's ownership interests in a subsidiary that do not result in loss of control over that subsidiary are recognized in equity. The carrying amounts of equity attributable to the Company's shareholders and of non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries.

#### Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited) (in thousands of Canadian dollars except per share amounts)

#### 4. Future accounting changes

A number of new standards, interpretations and amendments to existing standards were issued by the International Accounting Standard Board ("IASB") that are not yet effective for the period ended August 31, 2014, and have not been applied in preparing these condensed interim consolidated financial statements.

The following standards may have an impact on the condensed interim consolidated financial statements of the Company:

Standard	Effective date <sup>1</sup>	Impact <sup>2</sup>
IFRS 9 Financial Instruments	To be determined	In assessment
IFRS 15 Revenue from contracts with customers	January 1, 2017	In assessment
Amendments to IAS 32 Financial		
Instruments: Presentation	January 1, 2014	No financial impact
IAS 19 Employee benefits	July 2014	No financial impact
IAS 39 Financial instrument : Recognition		
and Measurement	January 1, 2014	No financial impact
Annual Improvement to IFRS		
(2010-2012 cycle)	July 2014	In assessment <sup>3</sup>

1) Effective for annual periods starting on or after:

2) Impact on the consolidated financial statements estimated by the Company.

3) The Company will present the required disclosures in its annual consolidated financial statements for the year ending November 30, 2015.

IFRS 9 replaces the guidance in IAS 39 Financial Instruments: Recognition and Measurement on the classification and measurement of financial assets and financial liabilities. The replacement of IAS 39 is a three-phase project with the objective of improving and simplifying the reporting for financial instruments. This is the first phase of that project.

IFRS 15 specifies how and when an IFRS reporter will recognise revenue as well as requiring such entities to provide users of financial statements with more informative, relevant disclosures. The standard provides a single, principles based five-step model to be applied to all contracts with customers.

IAS 32 was amended by the IASB to clarify certain requirements and address inconsistencies encountered upon practical application of this standard.

IAS 19 modifies the accounting treatment of employee or third-party contributions to a defined benefit plan.

IAS 39 was amended by the IASB to modify the identified criteria in the standard to be met in hedge accounting of a derivative financial instrument designated as a hedging instrument

Annual improvement to IFRS (2010-2012 cycle) was performed by IASB as part of its annual improvement process. Several standards were amended:

-IFRS 3: Business Combinations: Accounting for contingent consideration in business combination

-IFRS 8: Operating segments: Disclosure for aggregation of operating segments; and

-IAS 24: Related Party Disclosures: Disclosures related to key management personnel.

### Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited) (in thousands of Canadian dollars except per share amounts)

### 5. Business acquisition

#### I) 2014 acquisition

On July 21, 2014, the Company acquired a 90% interest in new subsidiary, which was used to acquire the assets of Madisons New York Grill & Bar (<u>www.madisonsnyc.com</u>). The total consideration for the transaction was \$12,925. The transaction was effective July 18, 2014. The purpose of the transaction was to diversify the Company's range of offering as well as to complement existing MTY brands.

Consideration paid	\$
Purchase price	12,925
Net obligations assumed	(284)
Net purchase price	12,641
Balance of sale (Note 15)	(1,250)
Net cash outflow	11,391
The preliminary purchase price allocation is as follows:	
Net assets acquired:	\$
Lease deposits	66
Franchise rights	6,846
Trademark	3,410
Goodwill (deductible)	2,895
Net purchase price	13,217
Less:	
Gift card liability	350
Deferred income taxes	226
	576
Net purchase price	12,641

The purchase price allocation is still preliminary as post-closing adjustments have not been finalized.

Goodwill reflects how the acquisition of Madisons will impact the Company's ability to generate future profits in excess of existing profits. The consideration paid relates to combined synergies, mostly to be realized as revenue growth. These benefits are not recognized separately from goodwill as they do not meet the recognition criteria for identifiable assets.

Included in the above-mentioned results are \$nil in expensed acquisition-related costs.

#### Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited) (in thousands of Canadian dollars except per share amounts)

#### 5. Business acquisition (continued)

#### II) 2013 acquisition

On September 24, 2013, the Company's wholly-owned subsidiary, MTY Tiki-Ming Enterprises Inc., acquired the assets of Extreme Pita, PurBlendz and Mucho Burrito ("Extreme Brandz") <u>www.extremebrandz.com</u> for a consideration of \$45 million, paid from MTY's cash on hand. The transaction is effective September 24, 2013. The purpose of the acquisition was to diversify the Company's range of offering as well as to complement existing MTY brands.

Consideration paid	\$
Purchase price	45,000
Discount on non-interest bearing holdback	(364)
Net obligations assumed	(537)
Post-closing adjustments	528
Net purchase price	44,625
Holdbacks	(4,136)
Post-closing adjustments payable at year-end	(528)
Net cash outflow	39,963
The preliminary purchase price allocation is as follows:	
Net assets acquired:	\$
Current assets	
Cash and cash equivalents	300
Accounts receivable	68
Inventories	28
Income taxes receivable	33
Prepaid expense and deposits	165
	594
Property, plant and equipment	500
Franchise rights	11,499
Trademark	17,792
Goodwill <sup>(1)</sup>	17,903
	48,288
Current Liabilities	
Accounts payable	294
Deferred revenues	1,525
	1,819
Long-term debt	554
Deferred income taxes	1,290
	3,663
Net purchase price	44,625

<sup>(1)</sup> Of the total goodwill, only \$12,130 is deductible for tax purposes.

The purchase price allocation is still preliminary as post-closing adjustments have not been finalized.

#### Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited) (in thousands of Canadian dollars except per share amounts)

#### 6. Accounts receivable

The following table sets forth details of the age of receivables that are not overdue as well as an analysis of overdue amounts and the related allowance for doubtful accounts:

	August 31, 2014	November 30, 2013
	\$	\$
Total accounts receivable	20,902	15,739
Less : Allowance for doubtful accounts	5,705	2,287
Total accounts receivable, net	15,197	13,452
Of which:		
Not past due	9,195	8,245
Past due for more than one day	,	,
but for no more than 30 days	1,872	1,917
Past due for more than 31 days	,	,
but for no more than 60 days	1,092	633
Past due for more than 61 days	3,038	2,657
Total accounts receivable, net	15,197	13,452
Allowance for doubtful accounts beginning of year	2,287	1,168
Additions	3,500	1,449
Write-off	(82)	(330)
Allowance for doubtful accounts end of period	5,705	2,287

The Company has recognized an allowance for doubtful accounts based on past experience, outlet-specific situation, counterparty's current financial situation and age of the receivables.

Trade receivables disclosed above include amounts that are past due at the end of the reporting period and for which the Company has not recognized an allowance for doubtful accounts because there was no significant change in the credit quality of the counterparty and the amounts are therefore considered recoverable. The Company does not hold any collateral or other credit enhancements over these balances nor does it have the legal right of offset against any amounts owed by the Company to the counterparty.

The concentration of credit risk is limited due to the fact that the customer base is large and unrelated.

#### Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited)

(in thousands of Canadian dollars except per share amounts)

### 7. Inventories

	August 31, 2014	November 30, 2013
	\$	\$
Raw materials	661	998
Work in progress	-	31
Finished goods	808	-
Total inventories	1,469	1,029

Inventories are presented net of a \$42 allowance for obsolescence (\$7 as at November 30, 2013). All of the inventories are expected to be sold within the next twelve months.

Inventories expensed during the three and nine-month periods ended August 31, 2014 were \$6,650 and \$17,197 (2013 - \$6,253 and \$17,169).

### 8. Loans receivable

The loans receivable generally result from the sales of franchises and of various advances to certain franchisees and consist of the following:

	August 31, 2014	November 30, 2013
	\$	\$
Loans receivable, carrying no interest and		
without terms of repayment	20	16
Loans receivable bearing interest between nil and 8% per annum,		
receivable in monthly instalments of \$34 in aggregate, including		
principal and interest, ending in March 2021	726	962
	746	978
Current portion	(186)	(400)
	560	578

The capital repayments in subsequent years will be:

	\$
2015	186
2016	277
2017	155
2018	79
2019	12
Thereafter	37
	746

## Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited) (in thousands of Canadian dollars except per share amounts)

### 9. Investment in subsidiary held-for-sale

In September, 2013, the Company put their 51% investment in 7687567 Canada Inc., a food processing plant in Saint-Romuald, Québec, up for sale.

In July 2014, the Company acquired additional shares from one of the minority shareholders for \$300,000 in order to facilitate a restructuring of the plant's operations. Following this transaction, the Company owns 91% of the shares of 7687567 Canada Inc.

The value of the investment in subsidiary held-for-sale reported in the condensed interim consolidated statement of financial position is equal to 7687567 Canada Inc.'s net carrying value of assets less liabilities plus the value of a loan from the Company to 7687567 Canada Inc. No gains or losses were recognized in the Company's profit or loss. This investment represents a segment of the Company.

As at August 31, 2014, total assets and total liabilities for the investment were \$5,093 and \$5,378 respectively.

Cost	Franchise and master franchise rights <sup>(1)</sup>	Trademarks	Step-in rights	Leases	Other	Total
	\$	\$	\$	\$	\$	\$
Balance at November 30, 2012	41,174	33,033	-	1,000	290	75,497
Additions <sup>(2)</sup>	15	-	-	-	331	346
Disposals	-	-	-	-	(272)	(272)
Acquisition through business combinations	17,234	25,209	1,199	_	-	43,642
Balance at November 30, 2013	58,423	58,242	1,199	1,000	349	119,213
Additions <sup>(2)</sup>	-	25	-	-	138	163
Acquisition through business combinations (Note 5)	6,846	3,410	-	-	-	10,256
Balance at August 31, 2014	65,269	61,677	1,199	1,000	487	129,632

### **10.** Intangible assets

Notes to the condensed interim consolidated financial statements For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited) (in thousands of Canadian dollars except per share amounts)

### **10.** Intangible assets (continued)

	Franchise and master					
	franchise		Step-in			
Accumulated amortization	rights <sup>(1)</sup>	Trademarks	rights	Leases	Other	Total
	\$	\$	\$	\$	\$	\$
Balance at November 30, 2012	17,278	-	-	733	273	18,284
Disposals	-	-	-	-	(272)	(272)
Amortization	4,064	_	_	107	32	4,223
Balance at November 30, 2013	21,342	-	20	840	33	22,235
Amortization	4,180	-	90	66	36	4,372
Balance at August 31, 2014	25,522	_	110	906	69	26,608
	Franchise					
	and master		Ctore in			
Commission of the	franchise	<b>T</b> 1 1	Step-in	<b>T</b>	Other	<b>T</b> - ( - 1
Carrying amounts	rights <sup>(1)</sup>	Trademarks	rights	Leases	Other	Total
N. 1 20 2012	\$	\$	\$	\$	\$	\$
November 30, 2013	37,081	58,242	1,179	160	316	96,978
August 31, 2014	39,747	61,677	1,089	94	418	103,024

<sup>(1)</sup> Franchise and master franchise rights include an amount of \$1,500 (\$1,500 in November 2013) of unamortizable master franchise right. The master franchise right has no specific terms and is valid for as long as MTY does not default on the agreement.

<sup>(2)</sup> Additions in 2014 are comprised of purchased trademarks of \$25 and purchased softwares of \$138.

Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited) (in thousands of Canadian dollars except per share amounts)

### **10.** Intangible assets (continued)

Indefinite life intangibles have been allocated for impairment testing purposes to the following cash generating units:

	August 31,	November 30,
	2014	2013
	\$	\$
Taco Time	1,500	1,500
La Crémière	9	9
Croissant Plus	125	125
Cultures	500	500
Thai Express	145	145
Mrs Vanelli's	2,700	2,700
Sushi Shop	1,600	1,600
Tutti Frutti	1,100	1,100
Koya	1,253	1,253
Country Style	4,096	4,096
Valentine	3,338	3,338
Jugo Juice	5,425	5,425
Mr. Sub	11,307	11,307
Koryo	1,135	1,135
Mr. Souvlaki	300	300
Extreme Pita	8,001	7,976
Mucho Burrito	9,816	9,816
ThaïZone	7,417	7,417
Madisons	3,410	-
	63,177	59,742

### 11. Goodwill

The changes in the carrying amount of goodwill are as follows:

	August 31, 2014	November 30, 2013
	\$	\$
Balance, beginning of year	46,451	20,266
Goodwill acquired during the year through business acquisitions (note 5)	2,895	26,385
Purchase price adjustment	207	-
Reclassification of investment in subsidiary held for sale <sup>(1)</sup>	-	(200)
Balance, end of period	49,553	46,451

<sup>(1)</sup> Goodwill of \$200 was removed in the fourth quarter of 2013 as the Company's investment in the food processing plant was reclassified as an investment in subsidiary held-for-sale (Note 9).

### Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited)

(in thousands of Canadian dollars except per share amounts)

### 12. Credit facilities

As at August 31, 2014, the Company has access to an authorized revolving credit facility of \$30,000 and a treasury risk facility of \$1,000. One of the Company's subsidiaries also has access to a new \$10,000 credit facility under the same terms and conditions; this facility was established specifically for the acquisition of Madisons (Note 5) and is guaranteed by the Company. Bank indebtedness' are secured by a moveable hypothec on all the assets of the Company.

The revolving credit facility bears interest at the bank's prime rate for advances in C\$ (or the bank's U.S. base rate for advance in US\$) plus a margin not exceeding 0.5% established based on the Company's funded debt/EBITDA ratio. As at August 31, 2014, the bank's prime rate was 3.00%.

The treasury risk facility bears interest at the market rate as determined by the lender's treasury department.

Under the terms of the credit facilities, the Company must satisfy a funded debt to EBITDA ratio of 2 to 1 and a minimum interest coverage ratio of 4.5:1. The credit facility is payable on demand and is renewable annually. As at August 31, 2014, \$8,000 (\$12,000 as at November 30, 2013) was drawn from the facilities. The Company is in compliance with the facility's covenants.

#### **13.** Provisions

Included in provisions are the following amounts:

	August 31, 2014	November 30, 2013
	\$	\$
Litigations and disputes	683	420
Closed stores	478	306
	1,161	726
Gift card liabilities/loyalty programs liabilities	1,739	1,065
Total	2,900	1,791

### Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited) (in thousands of Canadian dollars except per share amounts)

### 13. Provisions (continued)

The provision for litigation and disputes represent management's best estimate of the outcome of litigations and disputes that are on-going at the date of the statement of financial position. This provision is made of multiple items; the timing of the settlement of this provision is unknown given its nature, as the Company does not control the litigation timelines.

The payables related to closed stores mainly represent amounts that are expected to be disbursed to exit leases of underperforming or closed stores. The negotiations with the various stakeholders are typically short in duration and are expected to be settled within a few months following the recognition of the provision.

In the litigation and disputes and closed store provisions above, no amount was reversed into income. The amounts used in the period include \$606 of the provisions for disputes and closed stores; this amount was used for the settlement of litigation and for the termination of the leases of closed stores.

Additions during the period include \$1,041 to the litigation and closed stores provisions. The provisions were increased to reflect new information available to management.

The gift card and loyalty programs liabilities are the estimated value in gift cards and points outstanding at the date of the statement of financial position. The timing of the reversal of this provision is dependent on customer behaviour and therefore outside of the Company's control.

### 14. Deferred revenue and deposits

	August 31, 2014	November 30, 2013
	\$	\$
Franchise fee deposits	2,327	2,570
Supplier contributions and other allowances	1,718	1,085
	4,045	3,655
Current portion	(4,045)	(3,655)
	-	-

#### Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited)

(in thousands of Canadian dollars except per share amounts)

### 15. Long-term debt

	August 31, 2014	November 30, 2013
	\$	\$
Non-interest bearing holdbacks on acquisition of Valentine, repayable January 2014. The effective interest rate is 4.50%.	-	364
Non-interest bearing holdbacks on acquisition of Jugo Juice, repayable September 2014. The effective interest rate is 4.50%.	133	129
Non-interest bearing holdbacks on acquisition of Mr. Souvlaki, repayable September 2014 and September 2015	165	165
Non-interest bearing holdbacks on acquisition of SushiGo, repayable December 2014	105	105
Non-interest bearing holdbacks on acquisition of Extreme Brandz, repayable between September 2014 and March 2016. The effective interest rate is 4.50%.	4,310	4,167
Non-interest bearing holdbacks on acquisition of ThaïZone, repayable between September 2014 and September 2015. The effective interest rate is 4.50%.	1,734	1,677
Balance of sale on acquisition of Madisons, bearing interest at 7%, repayable in quarterly capital payments of \$62,500 and expiring in July 2019	1,250	-
Non-interest bearing contract cancellation fees	560	562
	8,257	7,169
Current portion	(2,473)	(2,703)
	5,784	4,466

### **16.** Earnings per share

The following table provides the weighted average number of common shares used in the calculation of basic earnings per share and that used for the purpose of diluted earnings per share:

	August 31, 2014	November 30, 2013
Weighted daily average number of common shares	19,120,567	19,120,567

Notes to the condensed interim consolidated financial statements For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited) (in thousands of Canadian dollars except per share amounts)

## **17.** Financial instruments

#### a) Classification

The classification, carrying value and fair value of financial instruments are as follows:

#### As at August 31, 2014

	Loans and receivables	Other financial liabilities at amortized cost	Total carrying Value	Fair value
	\$	\$	\$	\$
Financial assets				
Cash and cash equivalents	9,274	-	9,274	9,274
Accounts receivable	15,197	-	15,197	15,197
Loans receivable	746	-	746	746
	25,217	-	25,217	25,217
Financial liabilities				
Line of credit	-	8,000	8,000	8,000
Accounts payable and				
accrued liabilities	-	11,098	11,098	11,098
Long-term debt <sup>1</sup>	-	8,257	8,257	8,257
¥	-	27,335	27,335	27,335

#### As at November 30, 2013

	Loans and receivables	Other financial liabilities at amortized cost	Total carrying Value	Fair value
	\$	\$	\$	\$
Financial assets	•	·	·	·
Cash and cash equivalents	6,136	-	6,136	6,136
Accounts receivable	13,452	-	13,452	13,452
Loans receivable	978	-	978	978
	20,566	-	20,566	20,566
Financial liabilities				
Line of credit	-	12,000	12,000	12,000
Accounts payable and				
accrued liabilities	-	11,903	11,903	11,903
Long-term debt <sup>1</sup>	-	7,169	7,169	7,169
	-	31,072	31,072	31,072

<sup>1</sup> Includes the current portion of long-term

debt.

### **17.** Financial instruments (continued)

#### b) Fair Value

The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It is established based on market information available at the date of the consolidated statement of financial position. In the absence of an active market for a financial instrument, the Company uses the valuation methods described below to determine the fair value of the instrument. To make the assumptions required by certain valuation models, the Company relies mainly on external, readily observable market inputs. Assumptions or inputs that are not based on observable market data are used in the absence of external data. These assumptions or factors represent management's best estimates of the assumptions or factors that would be used by market participants for these instruments. The credit risk of the counterparty and the Company's own credit risk have been taken into account in estimating the fair value of all financial assets and financial liabilities, including derivatives.

The following valuation assumptions and/or methods were used to estimate the fair value of financial instruments:

• The fair values of cash, accounts receivable, and accounts payable and accrued liabilities is approximately equal to their carrying values due to their short-term maturities. The loans receivable generally bear interest at market rates and therefore it is management's opinion that the carrying value approximates the fair value;

• The fair value of long-term debt, including finance lease obligations, is determined using the present value of future cash flows under current financing agreements based on the Company's current estimated borrowing rate for a similar debt.

#### 18. Revenues

The Company's revenues include:

	Three months ended August 31, 2014	Nine months ended August 31, 2014	Three months ended August 31, 2013	Nine months ended August 31, 2013
	\$	\$	\$	\$
Royalties	12,663	34,238	9,415	26,045
Initial franchise fees	847	2,944	775	2,739
Rent	1,541	3,650	1,337	4,012
Sale of goods, including construction				
revenues	10,306	28,284	8,952	26,376
Other franchising revenue	4,280	13,479	3,759	11,081
Other	597	2,643	892	2,847
	30,234	85,238	25,130	73,100

#### Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited) (in the user de of Considion dellars except non shore emerate)

(in thousands of Canadian dollars except per share amounts)

### 19. Operating expenses

Operating expenses are broken down as follows:

	Three months Nine months		Three months	Nine months
	ended	ended	ended	ended
	August 31,	August 31,	August 31,	August 31,
	2014	2014	2013	2013
	\$	\$	\$	\$
Cost of goods sold and rent	12,429	30,591	8,232	25,498
Wages and benefits	4,233	13,802	3,315	9,781
Consulting and professional fees	982	2,584	824	2,312
Royalties	311	767	233	648
Other <sup>(1)</sup>	1,764	6,154	2,005	5,986
	19,719	53,898	14,609	44,225

<sup>(1)</sup> Other operating expenses are comprised mainly of rental assistance, travel & promotional costs, bad debt expense and other office administration expenses

#### 20. Operating lease arrangements

Operating leases as lessee relate to leases of premises in relation to the Company's operations. Leases typically have terms ranging between 5 and 10 years at inception. The Company does not have options to purchase the premises on any of its operating leases.

The Company has entered into various long-term leases and has sub-leased substantially all of the premises based on the same terms and conditions as the original lease to unrelated franchisees. The minimum rentals, exclusive of occupancy and escalation charges, and additional rent paid on a percentage of sales basis, payable under the leases are as follows:

	Lease commitments	Sub-leases	Net commitments
	\$	\$	\$
2015	62,237	58,602	3,635
2016	57,779	54,408	3,371
2017	52,936	50,205	2,731
2018	46,458	44,122	2,336
2019	40,296	38,438	1,858
Thereafter	94,341	88,604	5,737
	354,047	334,379	19,668

Notes to the condensed interim consolidated financial statements For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited) (in thousands of Canadian dollars except per share amounts)

### 20. Operating lease arrangements (continued)

Payments recognized as rent expense during the three and nine-month period ended August 31, 2014 amount to \$2,638 and \$6,646 (2013 - \$1,676 and \$5,177 respectively).

Operating leases as lessor relate to the properties leased or owned by the Company, with lease terms ranging between 5 to 15 years. Some have options to extend the duration of the agreements, for periods ranging between 1 and 15 years. None of the agreements contain clauses that would enable the lessee or sub-lessee to acquire the property.

During the three and nine-month period, the Company has earned rental income of \$1,541 and \$3,650 (2013 - \$1,337 and \$4,012 respectively).

The Company has recognized a liability of \$478 (November 30, 2013 - \$306) for the leases of premises in which it no longer has operations but retains the obligations contained in the lease agreement (Note 13).

#### 21. Commitments

The Company has entered into supplier agreements for purchases of wheat, sugar and shortening for delivery in 2014. The total commitment amounts to approximately \$144.

#### 22. Guarantee

The Company has provided a guarantee in the form of a letter of credit for an amount of \$45 (\$45 as at November 30, 2013).

#### 23. Contingent liabilities

The Company is involved in legal claims associated with its current business activities. The Company's estimate of the outcome of these claims is disclosed in Note 13. The timing of the outflows, if any, is out of the control of the Company and is as a result undetermined at the moment.

#### Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2014 and August 31, 2013

(unaudited)

(in thousands of Canadian dollars except per share amounts)

### 24. Income taxes

Variations of income tax expense from the basic Canadian Federal and Provincial combined tax rates applicable to income from operations before income taxes are as follows:

	August 31, 2014		August 31	, 2013
	\$	%	\$	%
Combined income tax rate	7,196	26.6	6,742	26.6
Add effect of:				
Impact of disposition of capital				
Property	(84)	(0.3)	(1)	0.0
Non-deductible items	23	0.1	77	0.3
Losses in a subsidiaries for which no				
deferred income tax asset was				
recorded	105	0.4	43	0.2
Adjustment to prior year provision	(5)	0.0	-	-
Other – net	(19)	(0.1)	2	0.0
Provision for income taxes	7,216	26.7	6,859	27.1

#### 25. Segmented information

The Company's activities are comprised of Franchise operations, Corporate store operations, Distribution operations and Food processing operations. Operating segments were established based on the differences in the types of products or services offered by each division.

The products and services offered by each segment are as follows:

#### Franchising operations

The franchising business mainly generates revenues from royalties, supplier contributions, franchise fees, rent and the sale of turnkeys.

#### Corporate store operations

Corporate stores generate revenues from the direct sale of prepared food to customers.

#### Distribution operations

The distribution operations generate revenues by distributing raw materials to restaurants of our Valentine and Franx banners.

### Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited) (in thousands of Canadian dollars except per share amounts)

### 25. Segmented information (continued)

#### Food processing operations

The Food processing plant generates revenues from the sale of ingredients and prepared food to restaurant chains, distributors and retailers.

Below is a summary of each segment's performance during the periods.

#### For the nine-month period ended August 31, 2014:

				Inter-		
	Franchising	Corporate	Distribution	Processing	Company	Total
	\$	\$	\$	\$	\$	\$
Operating revenues	67,301	8,522	4,077	6,185	(847)	85,238
Operating expenses	36,023	8,550	3,734	6,438	(847)	53,898
	31,278	(28)	343	(253)	-	31,340
Other expenses						
Depreciation - property, plant and equipment	353	346	1	164	-	864
Amortization – intangible	4 252					4 252
assets	4,372	-	-	-	-	4,372
Interest on long-term debt	260	-	-	51	-	311
Other income						
Foreign exchange gain	42	-	-	(26)	-	16
Interest income	54	-	-	-	-	54
Gain on redemption of						
preferred shares	-	-	-	100	-	100
Gain on disposal of property,						
plant and equipment	1,090	-	-	-	-	1,090
Operating income	27,479	(374)	342	(394)	-	27,053
Current income taxes	6,676	(101)	92	-	-	6,667
Deferred income taxes	549	-	-	-	-	549
Net income	20,254	(273)	250	(394)	-	19,837

### Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited) (in thousands of Canadian dollars except per share amounts)

### 25. Segmented information (continued)

For the nine-month period ended August 31, 2013:

		Inter-				
	Franchising	Corporate	Distribution	Processing	company	Total
	\$	\$	\$	\$	\$	\$
Operating revenues	53,991	8,457	4,246	7,019	(613)	73,100
Operating expenses	25,703	8,182	3,885	7,068	(613)	44,225
	28,288	275	361	(49)	-	28,875
Other expenses						
Depreciation - property, plant and equipment Amortization – intangible	299	367	1	157	-	824
assets	2,922	-	-	-	-	2,922
Interest on long-term debt	110	-	-	115	-	225
Other income						
Foreign exchange gain	58	-	-	(4)	-	54
Interest income	382	-	-	1	-	383
Gain on disposal of property,						
plant and equipment	6	-	-	-	-	6
Operating income	25,403	(92)	360	(324)	-	25,347
Current income taxes	6,529	(25)	97	-	-	6,601
Deferred income taxes	258	-	-	-	-	258
Net income and						
comprehensive income	18,616	(67)	263	(324)	-	18,488

None of the segments had customers who represented more than 10% of their revenues.

### 26. Statement of cash flows

Net changes in non-cash working capital balances relating to continuing operations are as follows:

	Three months ended August 31, 2014	Nine months ended August 31, 2014	Three months ended August 31, 2013	Nine months ended August 31, 2013
	\$	\$	\$	\$
Accounts receivable	309	(1,745)	791	1,732
Inventories	(404)	(440)	(236)	(143)
Loans receivable	56	232	40	(135)
Prepaid expenses and deposits	(18)	(198)	-	(154)
Accounts payable and accrued				
liabilities	(1,494)	(1,155)	(232)	(3,171)
Provisions	838	1,109	(439)	(401)
	(713)	(2,197)	(76)	(2,272)

#### Notes to the condensed interim consolidated financial statements

For the nine-month periods ended August 31, 2014 and August 31, 2013 (unaudited) (in thousands of Canadian dollars except per share amounts)

### 27. Related party transactions

Balances and transactions between the Company and its subsidiaries, which are related parties of the Company, have been eliminated on consolidation. Details of transactions between the Company and other related parties are disclosed below.

Compensation of key management personnel

The remuneration of key management personnel and directors during the period was as follows:

	Three months ended August 31, 2014	Nine months ended August 31, 2014	Three months ended August 31, 2013	Nine months ended August 31, 2013
	\$	\$	\$	\$
Short-term benefits	221	621	191	593
Board member fees	16	30	12	32
Total remuneration of key management personnel	237	651	203	625

Key management personnel are composed of the Company's CEO, COO and CFO. The remuneration of directors and key executives is determined by the Board of directors having regard to the performance of individuals and market trends.

Given its widely held share base, the Company does not have an ultimate controlling party; its most important shareholder is its CEO, who controls 26% of the outstanding shares.

The Company also pays employment benefits to individuals related to members of the key management personnel described above. Their total remuneration was as follows:

	Three months ended August 31, 2014	Nine months ended August 31, 2014	Three months ended August 31, 2013	Nine months ended August 31, 2013
_	\$	\$	\$	\$
Short-term benefits	170	419	114	260
Total remuneration of individuals related to key management personnel	170	419	114	260

A corporation owned by individuals related to key management personnel has non-controlling participation in two of the Company's subsidiaries. During the period ended August 31, 2014, dividends of nil (2013- nil) were paid by those subsidiaries to the above-mentioned company.